

Harvard Business Review on Negotiation and Conflict Resolution



[Harvard Business Review on Negotiation and Conflict Resolution](#) [_下载链接1](#)

著者:Harvard Business Review

出版者:Harvard Business Press

出版时间:2000-1-2

装帧:Paperback

isbn:9781578512362

Book Description

Leading Minds and Landmark Ideas In An Easily Accessible Format

From the preeminent thinkers whose work has defined an entire field to the rising stars

who will redefine the way we think about business, The Harvard Business Review Paperback Series delivers the fundamental information today's professionals need to stay competitive in a fast-moving world.

Managers at every level, and in every industry, must balance various working styles, build efficient management teams, and develop sharp negotiation skills to remain competitive. Harvard Business Review on Negotiation and Conflict Resolution offers a selection of the best thinking on negotiation practice and managing conflict in organizational settings. A Harvard Business Review Paperback.

Offers a selection of the best thinking on negotiation practice and managing conflict in organizational settings. Softcover. DLC: Negotiation in business.

About HBR

Harvard Business Review is a general management magazine published since 1922 by Harvard Business School Publishing, owned by the Harvard Business School. A monthly research-based magazine written for business practitioners, it claims a high ranking business readership and enjoys the reverence of academics, executives, and management consultants. It has been the frequent publishing home for well known scholars and management thinkers, among them Clayton M. Christensen, Peter F. Drucker, Michael E. Porter, Rosabeth Moss Kanter, Gary Hamel, C.K. Prahalad, Robert S. Kaplan, and others. Management and business concepts and terms such as "Balanced scorecard," "Core competence," "Strategic intent," "Reengineering," "Globalization," "Marketing myopia," and "Glass ceiling" were first given prominence in HBR's pages. Its worldwide English-language circulation is 240,000, and there are 11 licensed editions of the magazine, including two Chinese-language editions, a German edition, and an English-language South Asia edition. The magazine is editorially independent of Harvard Business School. It is not peer reviewed.

About Harvard Business School Press

Since 1984, Harvard Business School Press has been dedicated to publishing the most contemporary management thinking, written by authors and practitioners who are leading the way. Whether readers are seeking big-picture strategic thinking or tactical problem solving, advice in managing global corporations or for developing personal careers, HBS Press helps fuel the fire of innovative thought. HBS Press has earned a reputation as the springboard of thought for both established and emerging business leaders.

Book Dimension

length: (cm)20.8 width:(cm)13.9

作者介绍:

目录:

[Harvard Business Review on Negotiation and Conflict Resolution_ 下载链接1](#)

标签

管理

经济

商务

HBR

English

评论

tired of these doctrine essays.... anyway, it's the last HBR book of my collection which I prefer saying farewell to.

作为manager, 如何解决冲突。

这本是这个系列书籍中最具可读性的一本。其他很多讲的是些比较粗浅的道理。

[Harvard Business Review on Negotiation and Conflict Resolution](#) [下载链接1](#)

书评

[Harvard Business Review on Negotiation and Conflict Resolution](#) [下载链接1](#)