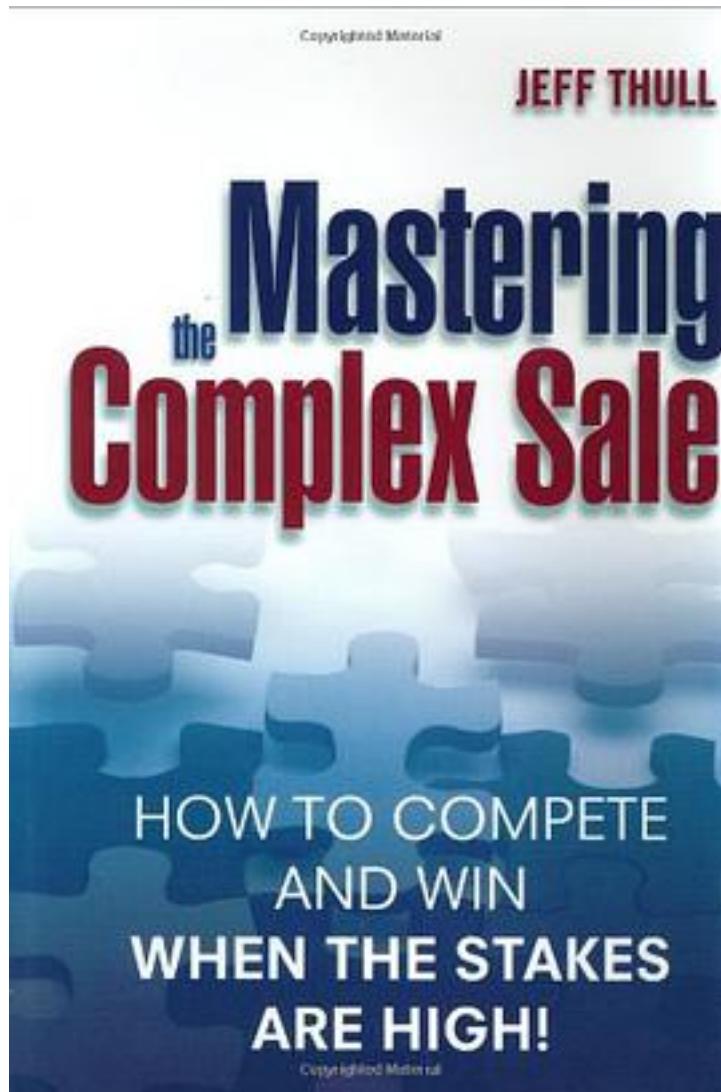


Mastering the Complex Sale



[Mastering the Complex Sale 下载链接1](#)

著者:Thull, Jeff

出版者:John Wiley & Sons Inc

出版时间:2003-5

装帧:HRD

isbn:9780471431510

If you specialize in complex sales, the business-to-business transactions that involve multiple decisions made by multiple people from multiple perspectives, this is the book for you! It presents The Prime Process - a diagnostic, customer-centered approach that clearly sets you apart from your competition and positions you with respect and credibility as a valued and trusted advisor. If the stakes are high and you're expected to win, this book will give you the edge you've been looking for. Buy your copy today!

作者介绍:

目录:

[Mastering the Complex Sale 下载链接1](#)

标签

评论

[Mastering the Complex Sale 下载链接1](#)

书评

[Mastering the Complex Sale 下载链接1](#)