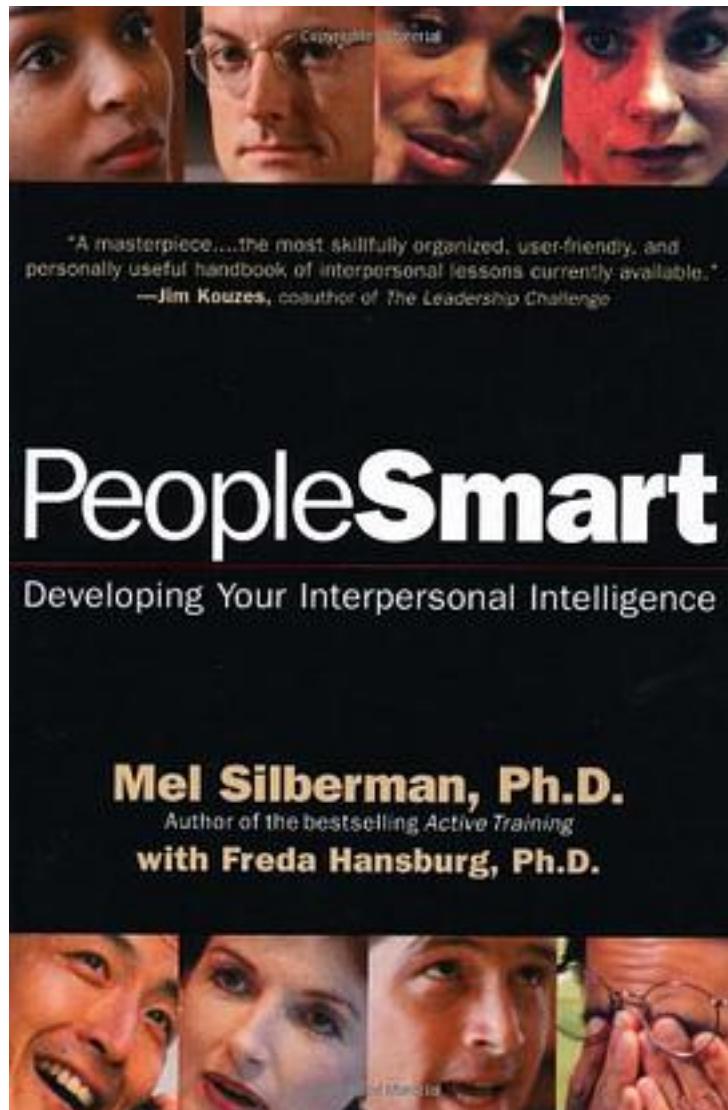


# People Smart



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出版者:BERRETT KOEHLER

出版时间:2000-6

装帧:Pap

isbn:9781576750919

Everyone is in the people business, because all of us deal with other people all the time. Thats why its smart to reap the benefits of this eminently practical guide. "PeopleSmart" details the eight essential skills of interpersonal intelligence and provides a powerful plan for becoming more effective in every relationship -- with supervisors, coworkers, a spouse, family and friends. The authors present a realistic four-step plan for self-improvement. Theyll teach you to see the current depth of each skill in yourself, encourage you to develop it, provide clear suggestions for how to put it into action, and inspire you to live it every day. Nothing short of an interpersonal fitness plan complete with creative exercises, examples, and tools -- "PeopleSmart" will empower you to become the kind of person who can establish solid relationships, connect with others, and effectively link the their needs with what you have to offer. "As e-commerce 'commoditizes the world, PeopleSmart is the preeminent intelligence. Seldom do you see scholars become this practical Theoretically sound. Well researched. Very reader friendly " -- Stephen Covey, author of "The Seven Habits of Highly Effective People"

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