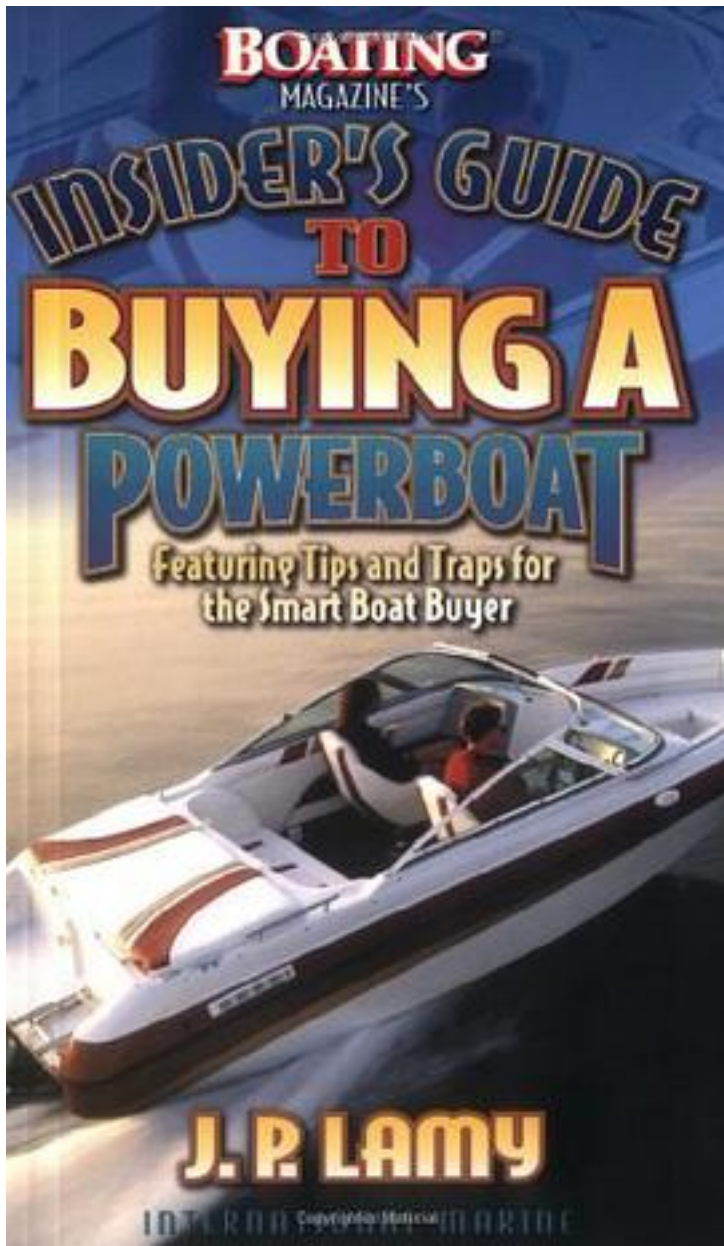


"Boating Magazine's" Insider's Guide to Buying a Powerboat



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Get the Right Boat at the Right Price. If saving several thousand dollars on the cost of a new or used small powerboat sounds good, you've definitely got the right book. This unique guide is the equivalent of a friend in the boat business. Consumer champion J.P. Lamy, a boat industry iconoclast, gives you tested advice on how to Save \$2,000 to \$3,000 on the cost of a new \$19,995 boat; inspect and appraise new and used boats; understand the psychology of the private sale to save thousands on a used boat; choose the ideal make and model for you; shop effectively in person, over the phone, and on the Internet; reduce financing costs; and recognize and counter professional sales tactics. "Insider's Guide to Buying a Powerboat" contains everything you need to know to buy a small powerboat (32 feet and under) at a terrific savings.

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