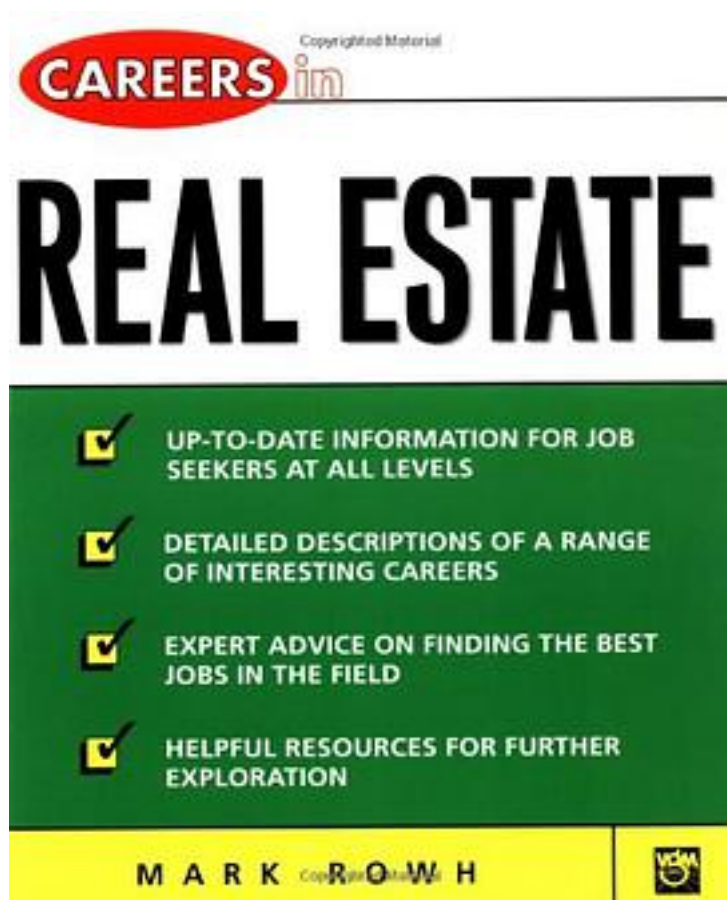


Careers in Real Estate



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Today, the field of real estate is hotter than ever! The field of real estate involves the sale, management, and analysis of land and properties and is one of the largest segments of our economy - which translates into excellent job opportunities for those with outstanding analytical skills and entrepreneurial drive. Because an increasing

number of people are buying and selling homes, there's a growing need for brokers across the country. People enter the field of real estate for a variety of reasons, including high earning potential, the ability to work close to home, flexible hours, the chance to be their own boss, and lucrative investment opportunities. In addition, there are many interesting career paths you can pursue, requiring all levels of education and training. In "Careers in Real Estate", you will find out about the variety of jobs in this field, including working as an urban planner, land broker, residential agent, property manager, appraiser, mortgage loan processor, and more. In this third edition, you will find up-to-date salary statistics and descriptions of the work culture that paint a comprehensive picture of what to expect on the job. "Careers in Real Estate" also includes advice on where and how to fulfill educational requirements as well as the names and addresses of professional organizations for further information - everything you need to enter the exciting field of real estate!

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