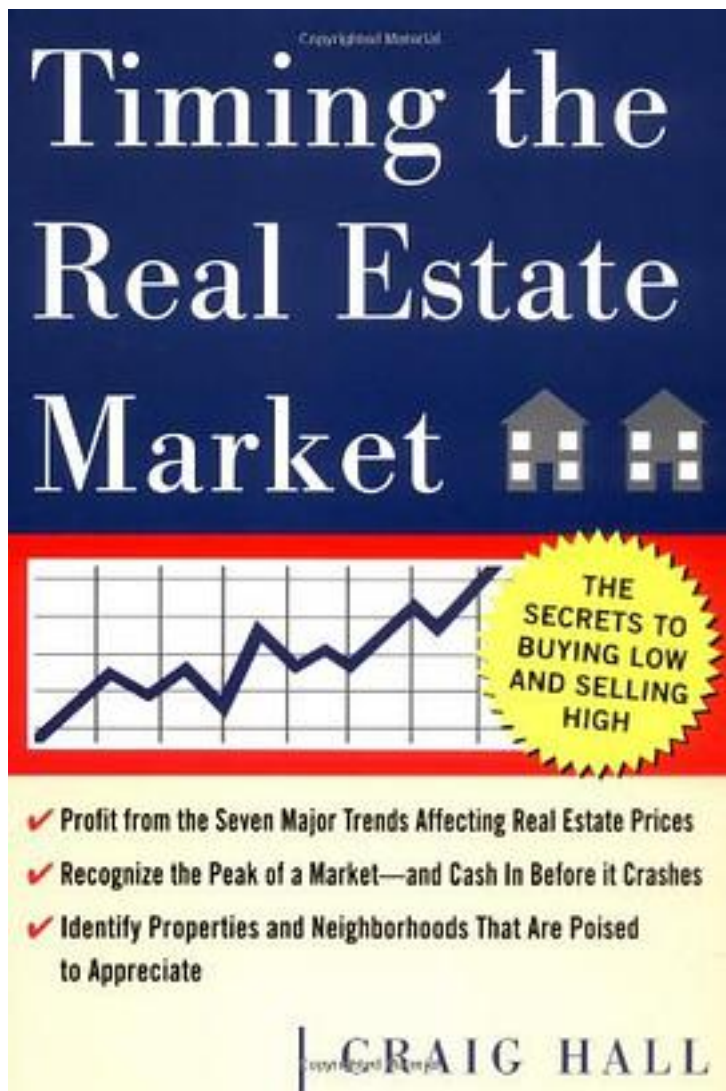


Timing the Real Estate Market



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Buy low, sell high, and make the most from your real estate investments. When it comes to investments, timing is everything. In the real estate market, that means buying in markets that have already hit bottom and are just getting ready to take off, then cashing out before prices begin to drop. In "Timing the Real Estate Market", millionaire real estate entrepreneur Craig Hall reveals his secrets for maximizing profits, including: the seven major trends affecting real estate prices; how to predict when real estate prices are poised to increase; how to capture maximum profits by knowing when to sell; and, how to add value to a property while waiting for the real estate market to pick up.'Over a 35-year career in real estate investing, I have bought, sold, managed, and developed over a thousand properties worth a total of over \$5 billion. I have watched decades of real estate cycles come and go, creating great wealth for me and my investors at their peaks, and in a few dark valleys, bringing me to the point of bankruptcy. Over the years I have learned - the hard way - some extremely valuable principles for maximizing investment profits in boom times, while minimizing exposure to losses when markets inevitably come down. This book explains the strategies I've learned for successfully buying low and selling high in real estate' - From Chapter 1.

作者介绍:

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