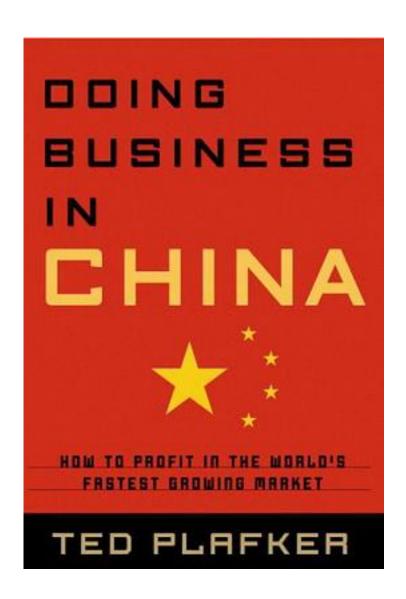
## Doing Business In China



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著者:Ted Plafker

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It's common knowledge that China has the fastestgrowing<BR />economy in the world. What is not common<BR />knowledge is exactly how Western companies can gain<BR />a foothold and increase their profits by doing business<BR />inside this next great superpower. Now, respected<BR />business journalist Ted Plafker has written a fully<BR />detailed, yet user-friendly handbook on how individuals<BR />and companies can succeed in this challenging and<BR />often confusing environment. Sections include:<BR />- Pinpointing the Top Emerging Markets: A look at<BR />promising sectors such as agriculture, automotive,<BR />biotech, financial services, media, retail, and more.<BR />- Laws, Rules & Regulations: A how-to guide to<BR />China's complicated and ever-shifting legal landscape.<BR />- Understanding Cultural Differences: Vital topics<BR />include "Basic Communication," "Talking Politics,"<BR />"The Little Things," and more.<BR />- Sales & Marketing: How to promote and move<BR />products and services to Chinese consumers.

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