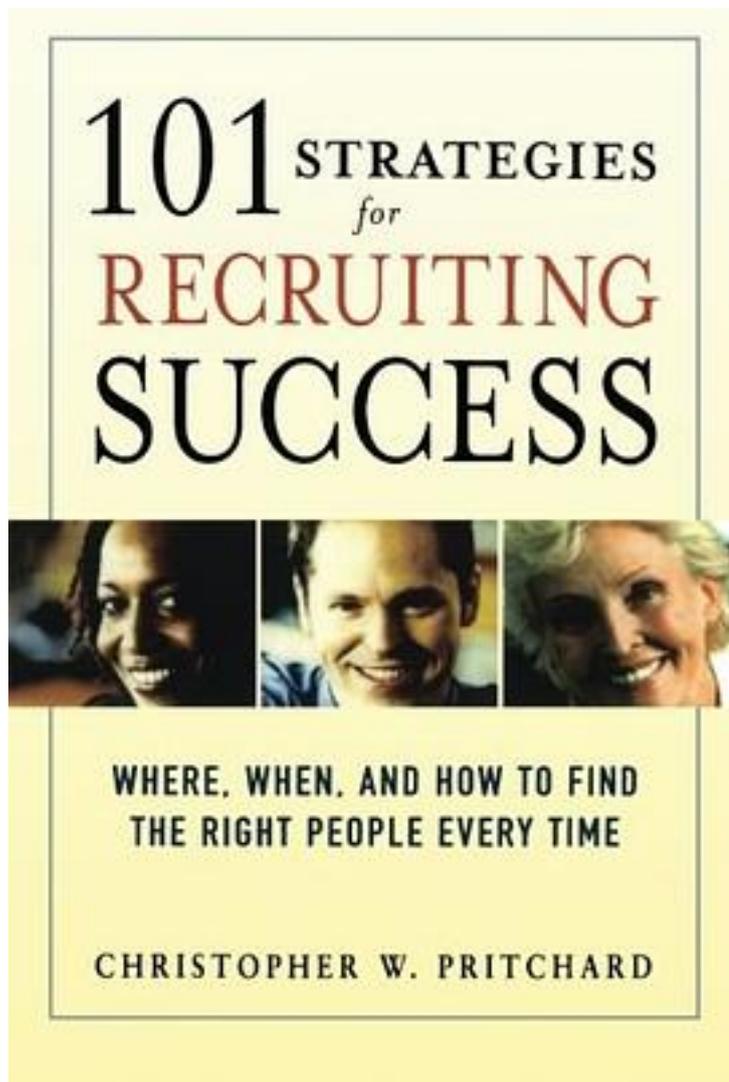


101 Strategies for Recruiting Success



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Hiring good people is and always will be the most critical factor in an organisation's success Presenting sage advice in bite-sized chunks designed for immediate implementation, 101 Strategies for Recruiting Success offers practical tips of the trade from a recruiting professional with more than two decades of experience with world-renowned corporations. Key features Pritchard has drawn from 20 years of multi-faceted experience within the recruiting industry. He has spent the last 14 years managing corporate recruiting programs in the U.S. His recruiting consultancy's current and former clients include GE, Coopers & Lybrand, Ernst & Young, Lotus., Dell, Boeing, and more Presents 25 proven recruiting strategies and provides probing interview questions that will help reveal the information hiring managers really need to know about candidates Features a 'Recruiting Excellence Workbook': specific to-do's for getting the most out of recruiting and staffing initiatives that complement organisational objectives

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