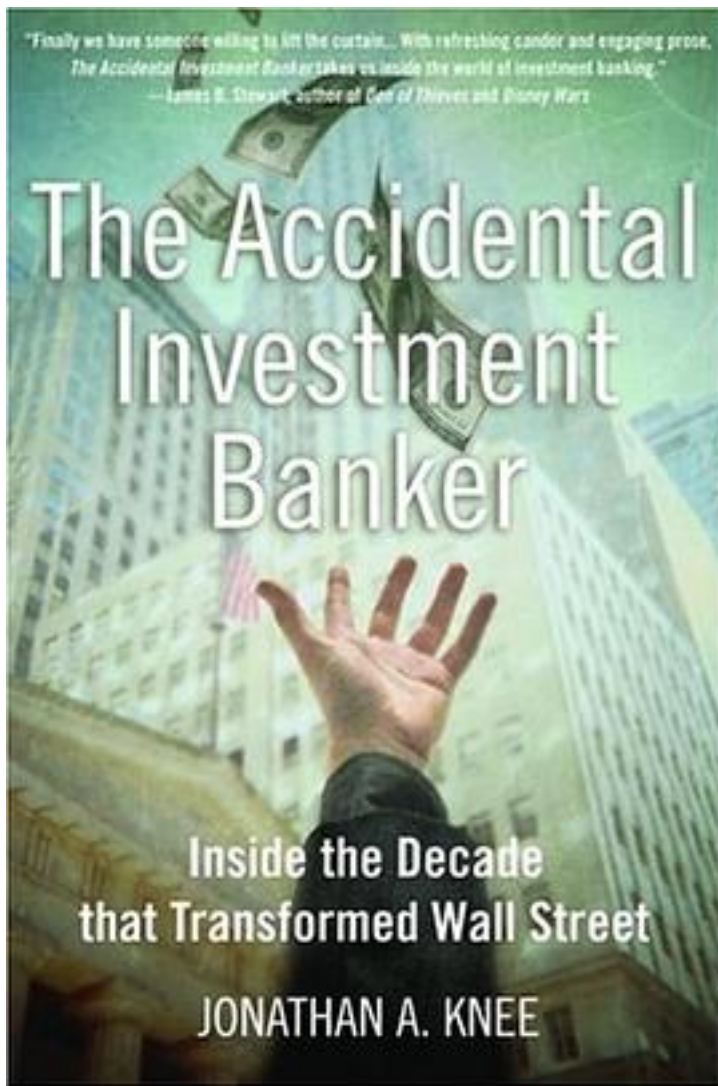


# The Accidental Investment Banker



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Jonathan A. Knee had a ringside seat during the go-go, boom-and-bust decade and into the 21st century, at the two most prestigious investment banks on Wall Street--Goldman Sachs and Morgan Stanley. In this candid and irreverent insider's account of an industry in free fall, Knee captures an exhilarating era of fabulous deal-making in a free-wheeling Internet economy--and the catastrophe that followed when the bubble burst. Populated with power players, back stabbers, celebrity bankers, and godzillionaires, here is a vivid account of the dramatic upheaval that took place in investment banking. Indeed, Knee entered an industry that was typified by the motto "first-class business in a first-class way" and saw it transformed in a decade to a free-for-all typified by the acronym IBG, YBG ("I'll be gone, you'll be gone"). Increasingly mercenary bankers signed off on weak deals, knowing they would leave them in the rear-view mirror. Once, investment bankers prospered largely on their success in serving the client, preserving the firm, and protecting the public interest. Now, in the "financial supermarket" era, bankers felt not only that each day might be their last, but that their worth was tied exclusively to how much revenue they generated for the firm on that day--regardless of the source. Today, most young executives feel no loyalty to their firms, and among their clients, Knee finds an unprecedented but understandable level of cynicism and distrust of investment banks. Brimming with insight into what investment bankers actually do, and told with biting humor and unflinching honesty, *The Accidental Investment Banker* offers a fascinating glimpse behind the scenes of the most powerful companies on Wall Street.

作者介绍:

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标签

投资银行

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IB

Career

经济学

finance

金融学

## 评论

it is quite stunning! especially it includes lots of gossip! such as Richard Li and Mike Evans!!! It is also a challenge for testing GMAT words.

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不亏是律师出身的，文笔够牛

-----  
the more detail, the more i doubt. jonathan stands at the edge of goldenman sachs, i fell standing the same place at ....

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看最终的结果，由你来决定我的努力值多少钱。

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读过中文了，英文原版就挑了几章看看。看英文真痛苦。

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据说书很好，可惜好多内容还是不懂-.-|||

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为投行面试看的，感觉比monkey business，泥鸽靶之流好太多

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This is a great book for those who want to learn more about the classic investment banking business. It is an even greater one for those who are still in this industry.

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了解千禧年前后美国投行的最佳读物之一了。

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This is a service industry, but with the highest level.

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好玩！中文应该翻译作 半路出道的投行家

-----  
干10年banker钱也赚够了，衣食无忧了，去bschool教书乐得清闲，再写本书说说自己当年多么有先见之明真是一件不错的差事……

-----  
作者文采不太行，可能是十余年写pitch和bullet points的结果，行文略显枯燥了。。但有关进入投行的心理描写和investment banking大势已去的描写，是值得反思的。。

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涨姿势系列~

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金融的书读的不多，不过这本很实在，都是案例~很具启发性~~

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看完顿时对投行这类职业失去兴趣

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书评

虽然是一个类似自传的书，加在了GS和MS的大牌子上面，这本书对于IB的工作人员的看法确实是非常贴近了实际

1.GS是如何管理这么一群年轻的有野心的年轻人呢？想要成功管理一大批高度竞争、有野心的人，其关键在于满足他们对自己的自大幻想。将他们留在公司的最佳方式是慢慢地灌...

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文中有非常的多的作者的思考，这可能是和作者的学术出身有关系，也有可能是女人的天性。感觉作者虽然不是科班出身，但是从法律能去高盛又能去摩根，但是处理人际关系还是非常的游刃有余，文中说当年在法律行业陈述的经验同样帮助了她在高盛路演的时候，原来投资银行真的是一个...

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