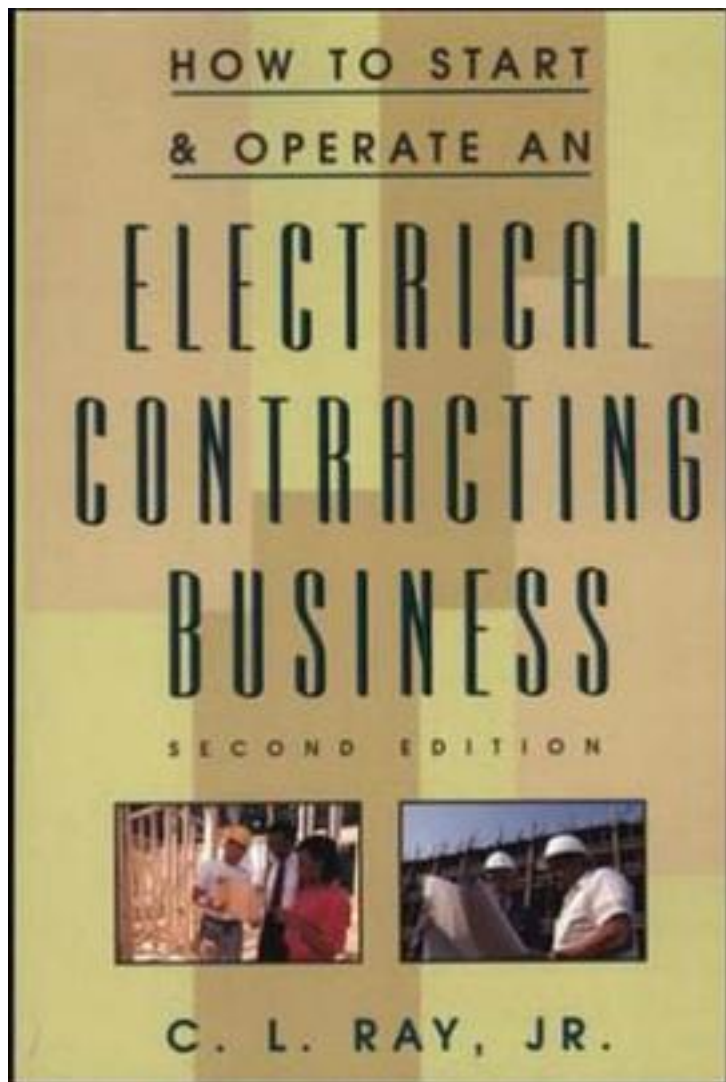


How to Start and Operate an Electrical Contracting Business



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This revision brings back into print the only book of its kind providing a full scale blue-print for starting and managing a successful electrical contracting business. Written by an expert with first-hand experience, this practical book covers getting started, organizing procedures, hiring and managing employees, getting customers, estimating jobs, handling financials, and achieving profit goals.

作者介绍:

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