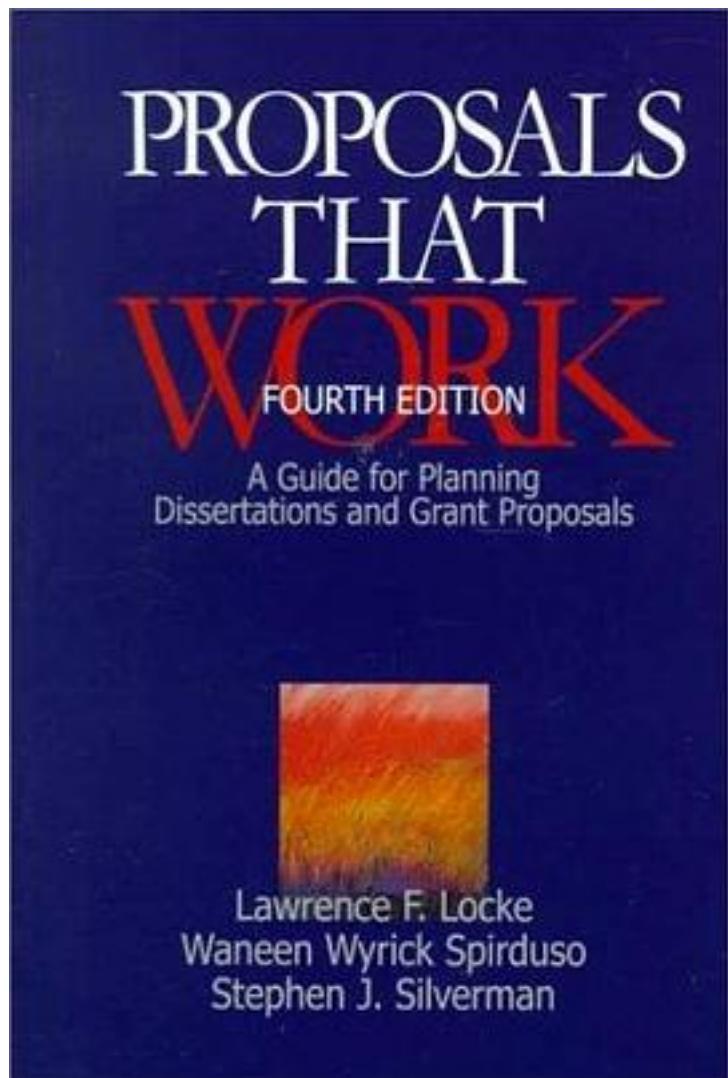


Proposals That Work



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Previous editions of this book have helped well over 100,000 students and professionals write effective proposals for dissertations and grants. Covering all aspects of the proposal process, from the most basic questions about form and style to the task of seeking funding, *Proposals That Work* offers clear advice backed up with excellent examples. In its fifth edition, the authors have integrated a discussion of the effects of new technologies and the Internet on the proposal process with URLs listed where appropriate. In addition, there are new sections covering alternative forms of proposals and dissertations and the role of academic rigor in research. As always, the authors have included a number of specimen proposals, two that are completely new to this edition, to help shed light on the important issues surrounding the writing of proposals. Clear, straightforward, and reader-friendly, *Proposals That Work* is a must-own for anyone considering writing a proposal for a thesis, a dissertation, or a grant. **Key Features:** Four example proposals ('specimens') from experimental, qualitative, quasi-experimental, and grant renewal research, each with accompanying commentary and constructive criticism Updated and expanded information on software and alternative suggestions to cover the wide range of resources available and used. aaFull chapters devoted to ethics, common mistakes in proposal writing, funding, the qualitative research proposal, and much more.

作者介绍:

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书评

操作上适合社会科学，不过有些问题是相通的。-----
选择一个恰当的问题，对真正不满意的地方提出自己的理解…… P42-43
“问题（problem）——这是在我们遇到一个不能理解的情境时所具有的体验。当我们仔细地界定之后，正是该情境，以及…

与同类的其他知道科研和研究生学习的书比较，这本翻译得有点生硬。
不过原书是本内容充实的好书。

j***0 “作研究的工具书，对于规范研究工作具有使用价值” 大道寻访者
“本书对撰写研究计划书（开题报告）有很大的指导性” 创业者188
“《如何撰写研究计划书（第5版）》对于申报课题，撰写论文非常有指导意义。”
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