

Working Relationships

REVISED EDITION

Working Relationships



USING
Emotional Intelligence
TO ENHANCE YOUR
EFFECTIVENESS
WITH OTHERS

BOB WALL

Author of Coaching for Emotional Intelligence

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出版者:Paul H Brookes Pub Co

出版时间:2004-3

装帧:Pap

isbn:9781557667090

This book is a must-have guide for all employment service providers seeking to foster strong partnerships with employers and start people with disabilities on the path to a rewarding career. Filled with helpful case studies and examples, this invaluable resource gives you specific perspectives, guidelines and strategies for- understanding what employers want and expect from employment service providers- getting to know both job seekers and employers- matching job seeker characteristics with employer needs- marketing proactively to businesses- communicating with respect for diverse cultures, beliefs, and values- finding hidden job opportunities by customizing service to employers- improving job retention and promoting career advancement- making employment service programs more customer-oriented, convenient, and understandable to employersIdeal for employment services practitioners and administrators, funding entities, policy makers, researchers, advocates, and job seekers, Working Relationships gives you a comprehensive picture of what employers need and want.

作者介绍:

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