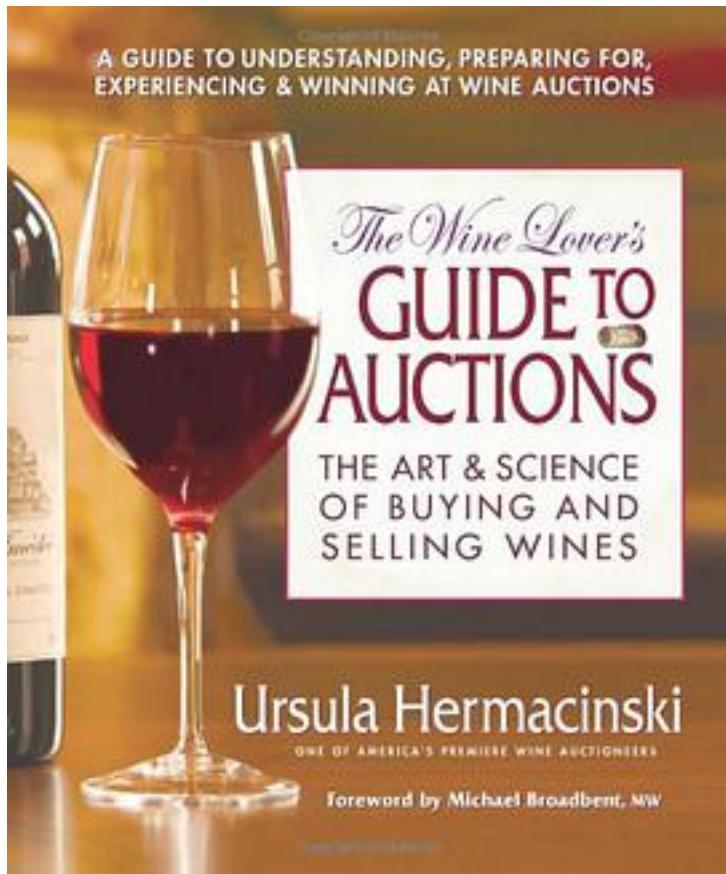


# Wine Lover's Guide to Auctions



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From America to Zanzibar, the popularity of wine has skyrocketed in recent years. While millions of people have come to appreciate wine's elegance and taste, a growing number of collectors also recognize it as a sound investment. For these savvy individuals, as well as for top chefs and wine aficionados, the wine auction has become an important place to find superior wines. Now, internationally renowned wine

auctioneer Ursula Hermacinski has written *The Wine Lover's Guide to Auctions* to explain how wine auctions really work so that you, too, can become a successful player. The guide begins by looking at the fascinating history of wine auctions. It then explains wine basics and details the mechanics of the auction process. The author describes all the players involved in auctions, and explains how to use the auction catalogue to maximize your chance of success. Included are a number of insider secrets, enabling you to save time and money.

作者介绍:

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