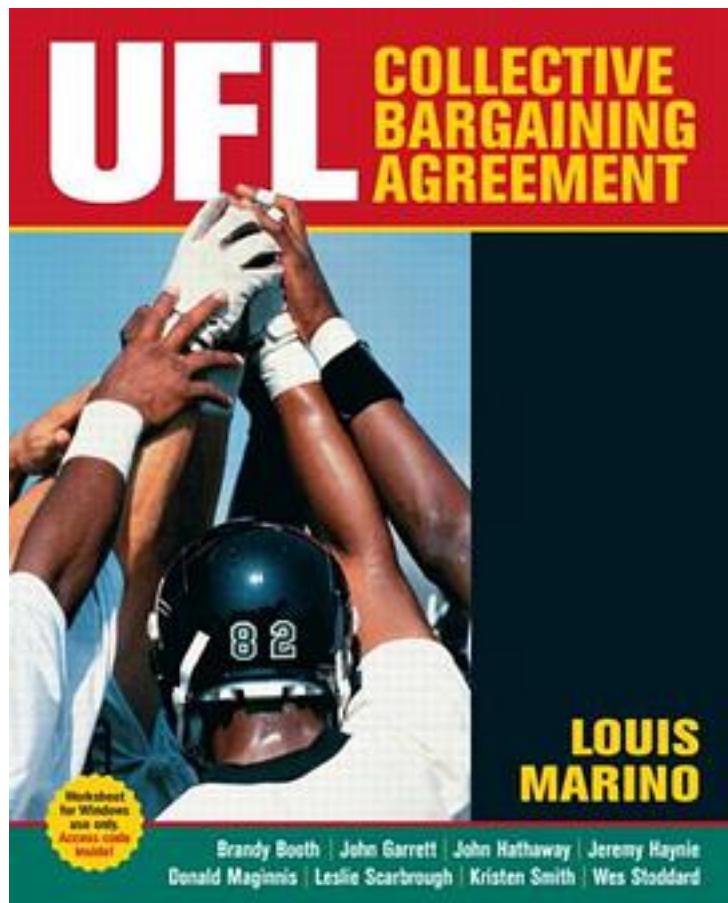


# UFL Collective Bargaining Agreement



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For undergraduate and graduate level management courses. This case study provides a clear example of successful negotiations between a management group and a collective bargaining group in the world of professional sports to provide students with a real-world example of management tactics.

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