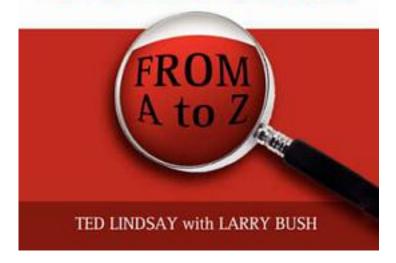
The Encyclopedia Of Selling Cars



THE ENCYCLOPEDIA OF SELLING CARS



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The Encyclopedia of Selling Cars is the complete "How to" be successful guide for the auotomobile industry and sales in general. Everything from mindset techniques to the step by step processes of professional selling is covered. Ted Lindsay brings to you a simple yet dynamic "How to" based on his hands on 34 years of experience observing and taking notes on what makes the most successful, successful. Get ready to learn and grow both personally and professionally. It's fun to read. You'll have a blast as you gain the knowledge that can enable you to become a true sales professional. Let's get going.
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