

Implementing and Evaluating an Innovative Approach to Simulation Training Acquisitions

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著者:Paul, Christopher (EDT)/ Thie, Harry J./ Reardon, Elaine/ Prine, Deanna Weber/ Smallman, Laurence

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This report describes an alternative business model for buying simulations and simulation training. This model hopes to align the financial incentives of industry participants with positive training and technology development outcomes by turning the acquisition of training simulators into a service acquisition with a private sector "tool vendor" marketplace to support it. The report examines the model in light of economic theory and related business models.

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