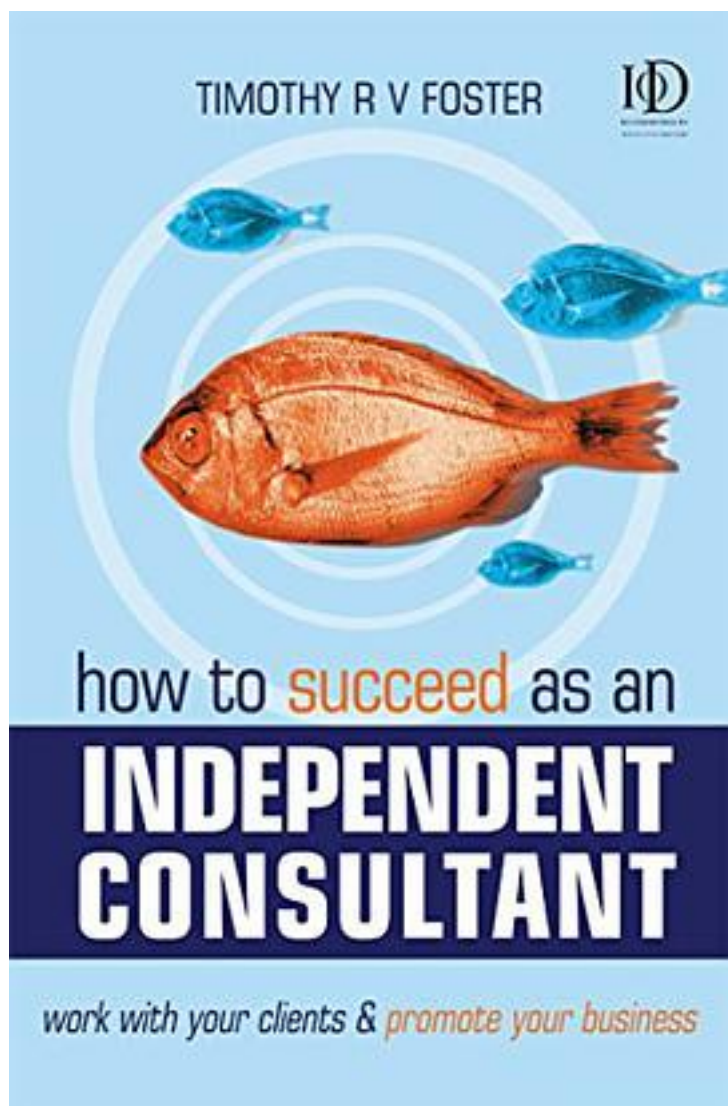


How to Succeed as an Independent Consultant



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出版者:Kogan Page Business Books

出版时间:2002-12

装帧:Paperback

isbn:9780749438661

Based on the author's experience working with leading organizations and as an independent consultant himself, this work conveys ideas and techniques proven to be effective in developing and building business. Written in an easy-to-read style, it is suitable for anyone who operates as a consultant. It contains strategies and techniques for increased success by focusing on key topics such as: self-promotion, communication, building credibility, building and maintaining relationships and how to work with clients.

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