

Commercial Transactions



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This multimedia guide portrays the commercial real estate transaction from beginning to end. The interactive functions allow users to navigate through the transaction by following the roles of attorney, lender, appraiser, inspector and broker through the intricacies of purchasing property. As a result, the user gains a full understanding of what needs to be accomplished when buying or selling commercial property. From the writing of a contract, to closing the transaction, this CD illustrates the entire process through a creative use of video/audio, anecdotal comments, a pro/con feature of each aspect and an explanation of real estate terms.

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