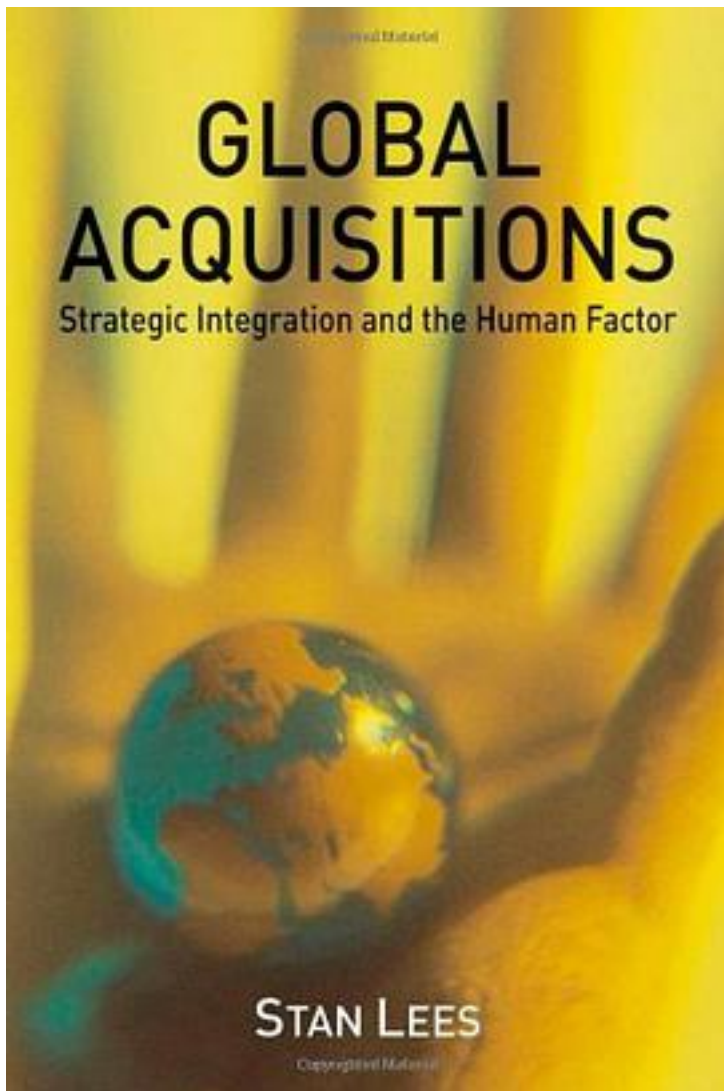


Global Acquisitions



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Mergers and acquisitions are about growth. They can also be one of the main ways of destroying shareholder value. This book challenges almost every popular assumption about how to manage mergers and acquisitions. It draws upon a wealth of theory and practice to provide the essential strategic frameworks for integrating mergers, acquisitions and other collaborative ventures at both a national and a global level. Each chapter shows that the human factor is at the heart of a successful acquisition strategy.

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