

# The Irreverent Guide to Real Estate

## The Irreverent Guide to Real Estate

Buying, Selling and Making Money

By  
**Patricia Kennedy**



[The Irreverent Guide to Real Estate 下载链接1](#)

著者:Kennedy, Patricia

出版者:Universe Inc

出版时间:2006-9

装帧:Pap

isbn:9780595398034

The book you are holding contains an insider's tips and secrets for saving or making money when you buy or sell a home. It answers all those questions you might be afraid to ask your agent. "The Irreverent Guide to Real Estate" is fun and informative and gives you an insider's look at the world of real estate and the agents who want to sell it to you. Patricia Kennedy shares the ins and outs of real estate, drawing on more than 20 years of experience in this industry. She reveals and explains little-known tricks of the trade and provides valuable information on common real estate issues: ULHow to tell when a real estate agent is lying to you Passing the hat to your parents for down payment help Relationship issues that can complicate the transaction The pros and cons of dealing with discount brokerage companies Maximizing Internet exposure to sell and using the Web to find your new home Curbing your dog while your house is for sale Where to find great professionals to help you through the process And, that's just the beginning-Kennedy's practical advice guides you through the process of buying or selling a home without being manipulated by a real estate agent. "The Irreverent Guide to Real Estate" helps you make well informed, intelligent and money saving decisions about home buying or selling.

作者介绍:

目录:

[The Irreverent Guide to Real Estate 下载链接1](#)

标签

评论

---

[The Irreverent Guide to Real Estate 下载链接1](#)

书评

[The Irreverent Guide to Real Estate\\_ 下载链接1](#)