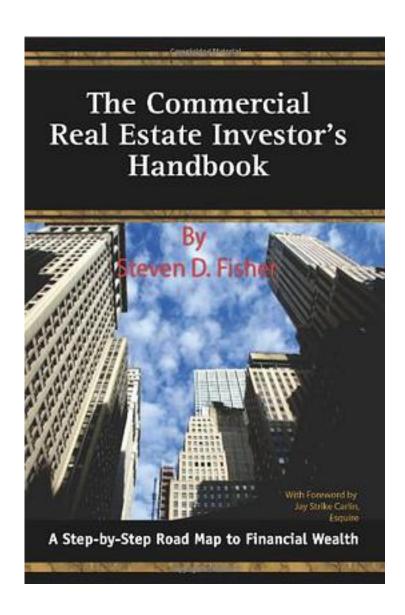
The Commercial Real Estate Investor's Handbook



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Gives you the proven strategies and actual case studies from experts to help you invest better and wiser with less time and effort. A sampling of what's covered in this encyclopedic book includes: how to find below-market deals, invest with little or no down payment, obtain seller financing, and conduct foreclosures and REOs. Once you have found your investment property, you will know how to negotiate, make purchase offers, manage rental property, and flip. These terms will become part of your everyday vocabulary: auctions, tax sales, financing, mortgage terms, agents, cash flow, inspections, contracts, tenants, lease agreements, insurance, taxes and accounting, escrow, essential mathematical calculations, sample forms, development, taxation, exchange rules, and regulations. This book is loaded with case studies and success stories -- from real people. You will uncover secrets that expert real estate investors use every day. This comprehensive resource contains a wealth of modern tips and strategies for getting started in this very lucrative area. This book is the foundation for understanding how to invest in real estate.

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