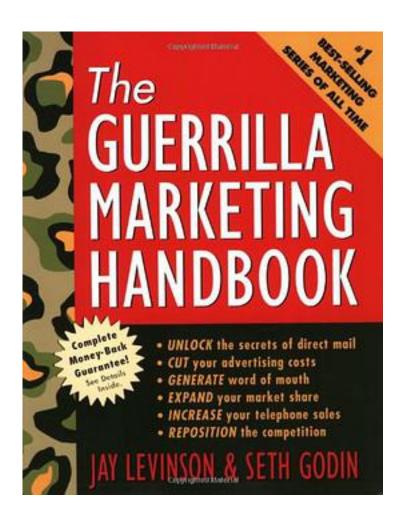
Guerrilla Marketing Handbook



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出版者:Mariner Books

出版时间:1994-11-19

装帧:Paperback

isbn:9780395700136

This book will guide marketers into the world of positioning and selling products and services. The authors lead the reader step by step through the process of developing a marketing campaign. They offer detailed descriptions of more than a hundred

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marketing tools from contests to affinity programs, from direct mail to billboard advertising. Anecdotes, graphics, and rules of thumb are also included.