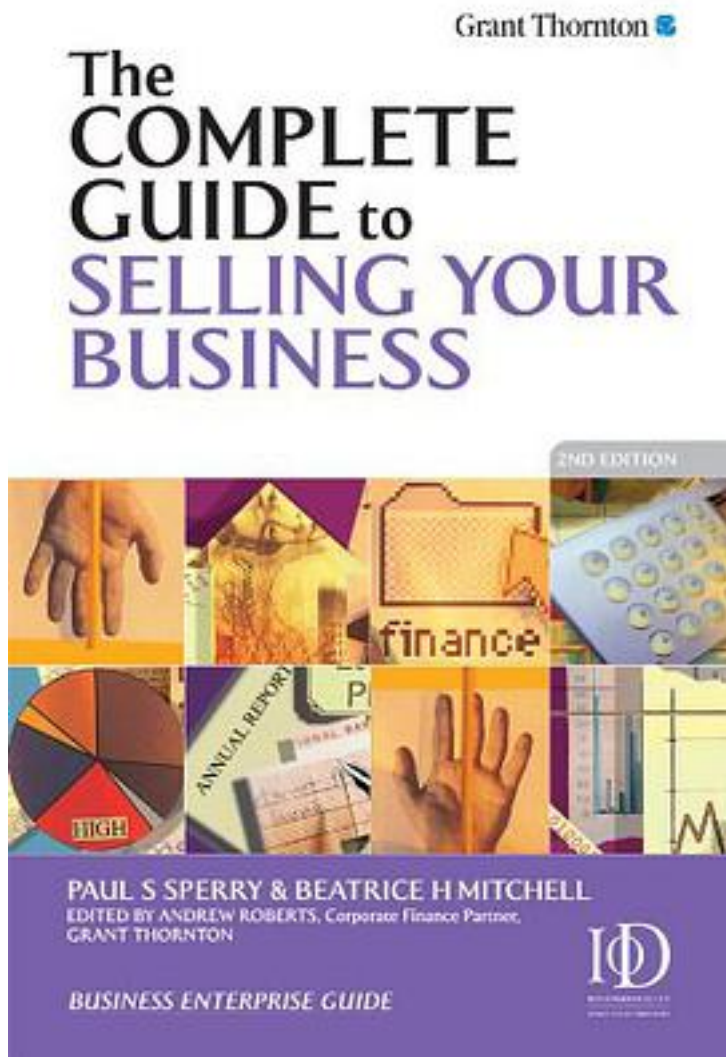


The Complete Guide to Selling Your Business



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In this comprehensive, fully updated guide, two experts take the reader step-by-step through the entire process. From how to determine when is the right time to sell, to valuing a company, to negotiating the final terms, this book deals with all the issues. There are case studies that show how individuals dealt with the complex issues involved and an appendix containing a sample agreement, confidentiality agreement, and other important documents.

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