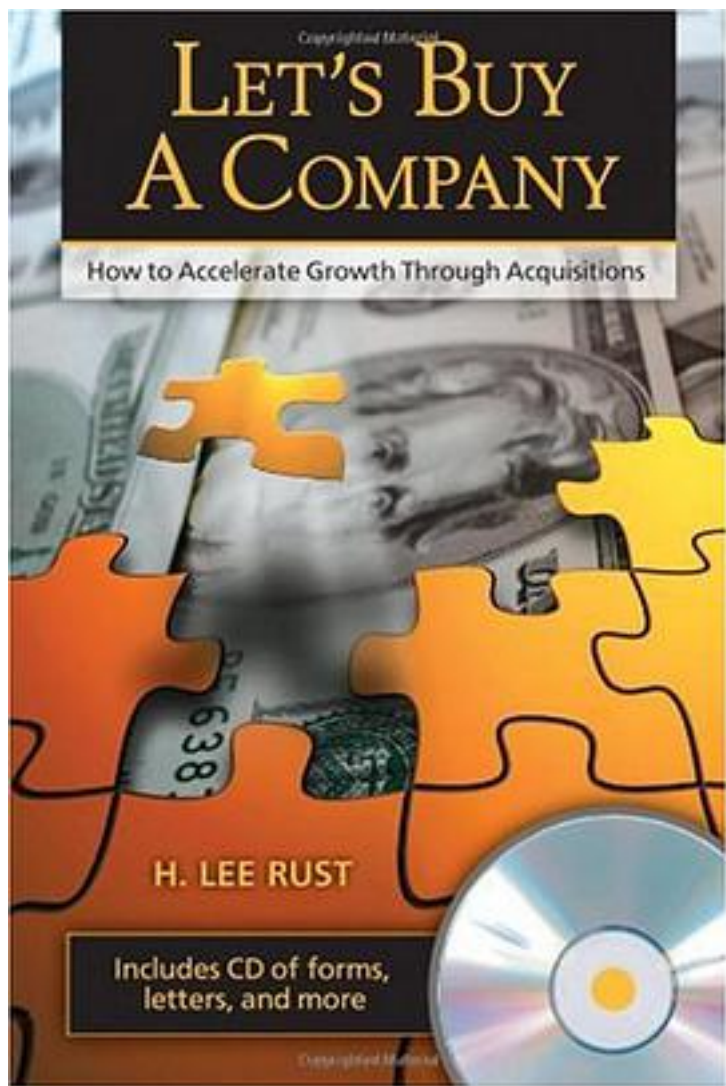


# Let's Buy a Company



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From identifying a target and calculating a price, to negotiating terms and just about every other aspect of an MandA transaction through the post closing transition period, this book leads the small company owner or executive through the entire acquisition procedure. A company with annual sales of \$2 to \$100 million can use Let's Buy a Company to dramatically increase revenues, profits, and its enterprise value. After all, why be a target when you can use the techniques of billion dollar companies to expand yours?

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