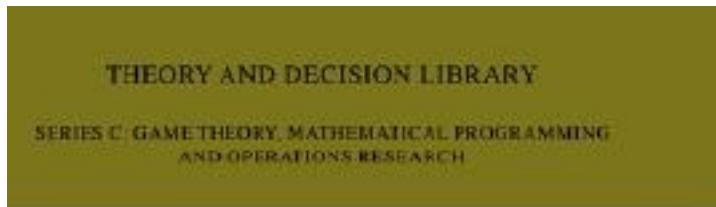


Credible Threats in Negotiations



HAROLD HOUBA AND WILKO BOLT

CREDIBLE THREATS IN NEGOTIATIONS

A Game-theoretic Approach

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