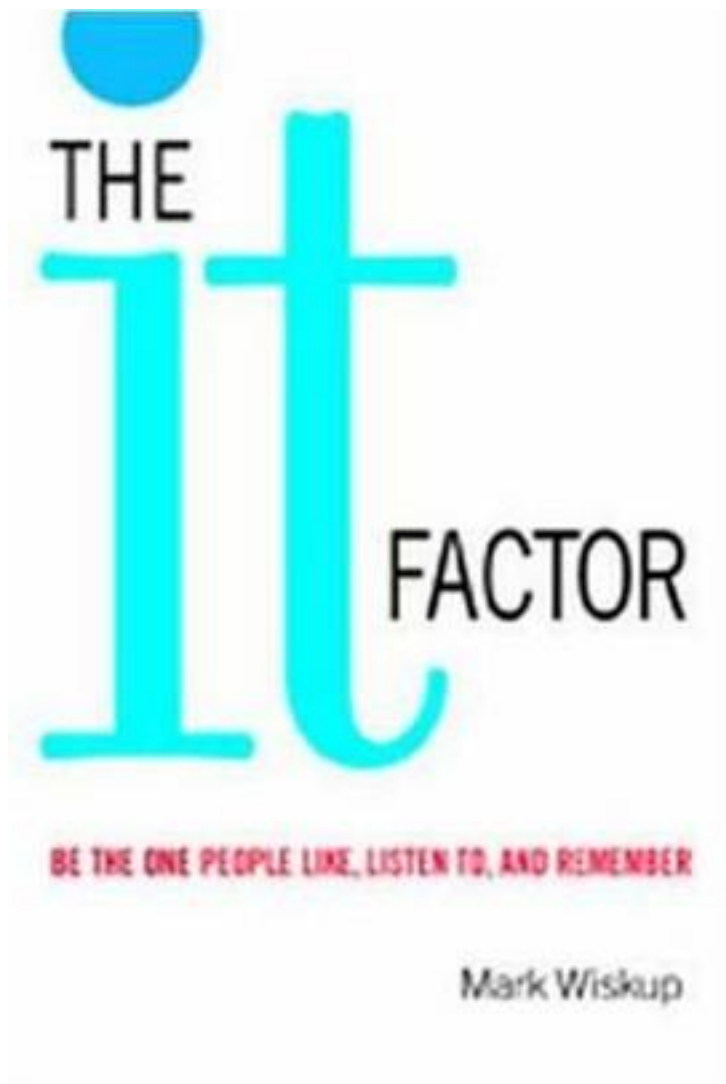


# The It Factor



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Some people have the ability to start a conversation and immediately draw people in, while others -- perhaps even those with more valuable things to say -- get pushed to the side, seemingly ignored. Unfortunately for those who don't have "It," this undeniable "It" factor is more than just an attractive quality, it's also a hallmark of success. A practical and entertaining guide that will help anyone supercharge their communication skills and consistently make a positive impression on others, The "It" Factor gives readers the tools -- and confidence -- they need to take charge of any conversation, meeting, or networking encounter. Readers will learn how to: \* communicate ideas so skillfully that people sit up and take notice \* become instantly memorable \* hold on to people's attention longer \* make stronger connections Filled with practical techniques and powerful insights, The "It" Factor will help anyone take center stage and achieve the results they've always desired.

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