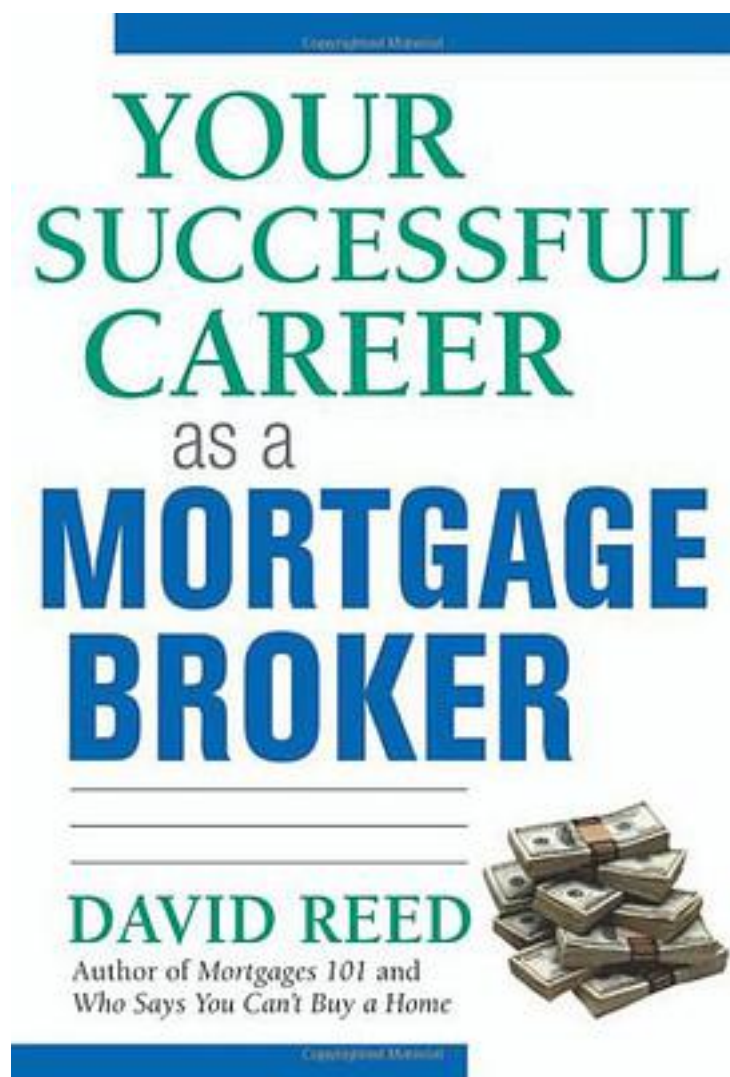


Your Successful Career as a Mortgage Broker



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Mortgage banking is one of the fastest growing industries in the country. In the next few years, home purchases are expected to run into the trillions, creating more opportunity than ever for people seeking a career in this profitable industry. Real estate author, columnist, and veteran mortgage banker. David Reed offers practical advice on licensing and educational requirements, as well as valuable guidance on the different career options available as a mortgage broker, mortgage banker, correspondent mortgage banker, and more. Aspiring mortgage brokers will also discover how to: * Quote interest rates * Get approved by wholesale lenders * Negotiate the steps of the loan process * Market and prospect successfully Detailed and informative, Your Successful Career as a Mortgage Broker is an invaluable tool for creating a brilliant career in an ever-changing, ever-growing field.

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