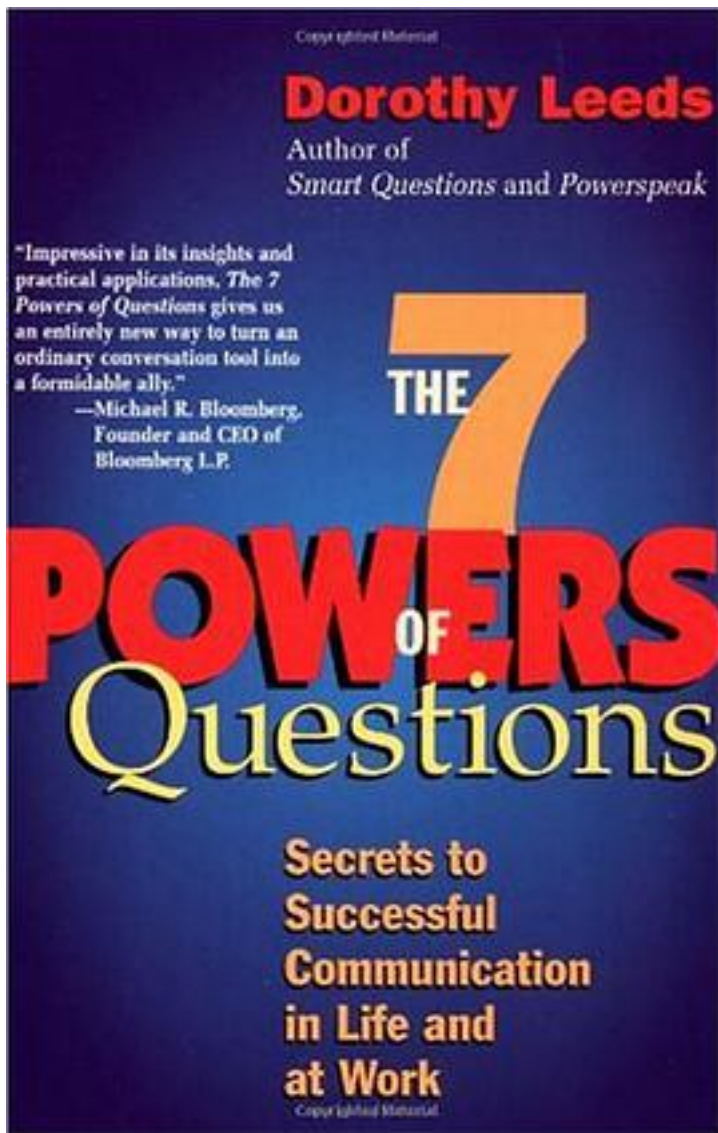


The 7 Powers of Questions



[The 7 Powers of Questions_ 下载链接1_](#)

著者:Leeds, Dorothy

出版者:Berkley Pub Group

出版时间:2000-9

装帧:Pap

isbn:9780399526145

A smart way to find the answers we need to succeed-in business, relationships, and life.

Questions...

demand answers

stimulate thinking

give us valuable information

put us in control

get people to open up

lead to quality listening

get people to sell themselves

They're an essential tool of the seeker and the problem-solver, and in our personal and professional lives, they can make the difference between getting what we want and going without. Questions have power-and by harnessing that power, we can change our world. This unique book reveals the seven powers of questions-and shows how to use them most effectively. Learn how questions can improve relationships, help determine what people really want, uncover opportunities, persuade others, and get more out of every business or personal encounter.

"Impressive in its insights and practical applications, The 7 Powers of Questions gives us an entirely new way to turn an ordinary conversations tool into a formidable ally."--Michael R. Bloomberg, Founder & CEO of Bloomberg LP

作者介绍:

目录:

[The 7 Powers of Questions_ 下载链接1](#)

标签

思维方式

个人管理

评论

不能让你一下子就一鸣惊人，但引导你仔细想想到底要问什么问题，为什么问问题

[The 7 Powers of Questions_ 下载链接1](#)

书评

[The 7 Powers of Questions_ 下载链接1](#)