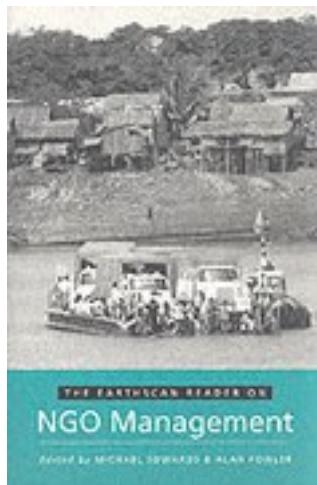


The Earthscan Reader on Ngo Management



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'The book is a useful contribution not only for NGO practitioners, but for others who interface with NGOs as well.' -- Development Policy Review

In the last ten years, NGOs have become a force for transformation in global politics and economics. Their numbers and size have grown dramatically and they have assumed far more extensive responsibilities as intermediaries between governments, businesses and other institutions, and local communities and citizens. With this growth has come an ever-more pressing requirement for effective management among NGOs and their operations.

Focusing on development organizations working on issues of poverty and injustice, but relevant to NGOs in all sectors, this volume brings together a selection of key writings on how NGOs can position and organize themselves to achieve maximum impact and effectiveness. The editors set out the management challenges facing NGOs in a stimulating Introduction followed by a range of contributions divided into ten sets

of issues.

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Michael Edwards is the director of the Ford Foundation's Governance and Civil Society Unit in New York, having worked in international development for the last 20 years. He is the author of *Future Positive: International Co-operation in the 21st Century* and co-editor (with John Gaventa) of *Global Citizen Action*.

Alan Fowler is a consultant, analyst and writer who has worked for over 20 years with international development NGOs in Africa, Asia and the United States. He is author of *Striking a Balance: A Guide to Enhancing the Effectiveness of NGOs in International Development* and *The Virtuous Spiral: A Guide to Sustainability for NGOs in International Development*.

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