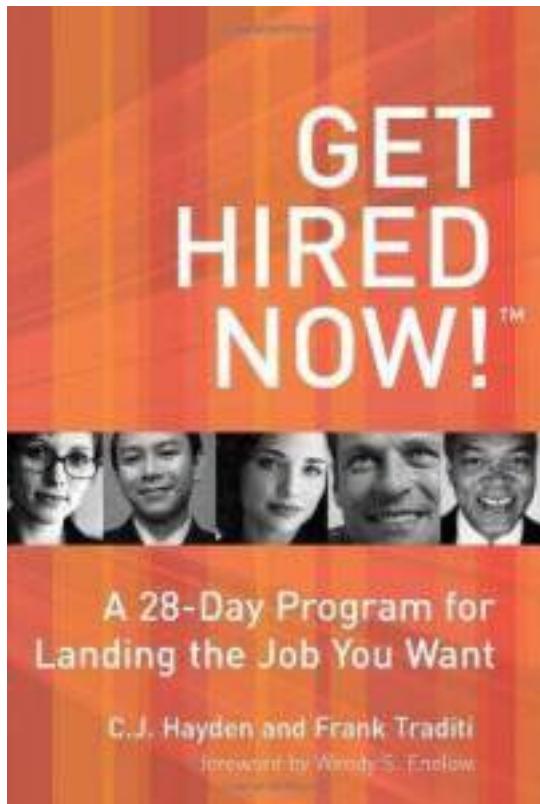


# Get Hired Now!



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You lost your job six months ago. You've e-mailed 90 resumes. You've scoured the job boards and the help wanted ads. You've called recruiters, old bosses, former coworkers . . . but nothing. You're scared. You're beginning to think there are no jobs out there. But there ARE jobs. And you can get one of them—if you're willing to try the job search technique that most people are too timid to try. If you're one of the 9 million Americans looking for a job, you don't want to go 12 to 24 months without a job offer (as many do). The trick is to tap into the hidden job market—where 90 percent of the

jobs really are! Get Hired Fast! shows you how to use a direct calling strategy that will generate at least three interviews in three weeks. It gives you a 15-day Action Plan, complete with charts, scripts, and other tools that will enable you to use the direct-calling technique like a professional. Get Hired Fast! shows you:

Where and how to identify key contacts in target companies How to uncover crucial data about target companies How to script calls to hiring managers in advance-and handle any scenario from voicemail to conversations with contacts' staffers This no-holds-barred book also includes insider advice on how to ace the interview once your calling strategy pays off, how to negotiate the best offer, and keep the job once you get it.

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