

# Do You Sincerely Want To Be Rich?



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No book worth reading is easy to write, and this one was harder than most. It could not have been done if there had not been a large number of people who were prepared to help us discover the truth about Investors Overseas Services--even when it was embarrassing or painful for them to do so.

We lost count of how many people we talked to, after the number passed five hundred. Apart from IOS salesmen, secretaries, and executives, there were bankers, brokers, accountants, oilmen, policemen, government officials, and lawyers. There were IOS s competitors, and IOS s cus-



tomers. The particular difficulty was that, in the nature of the case, these people were scattered all over the world. The three authors conducted interviews in Geneva, Zurich, London, New York, Munich, Berlin, Paris, Rome, Luxembourg, Denver, Amsterdam, Los Angeles, Washington, Miami, Toronto, the Bahamas, and some other places; even then that did not cover all the places where IOS did business. Researchers and correspondents made inquiries for us in Philadelphia, Seoul, Tokyo, Bangkok, La Paz, Sao Paulo, Beirut, Montreal, Athens, Manila, Taipei, Tel Aviv, Tehran, Madrid, Diisseldorf, Hamburg, Stockholm, Sydney,

作者介绍:

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