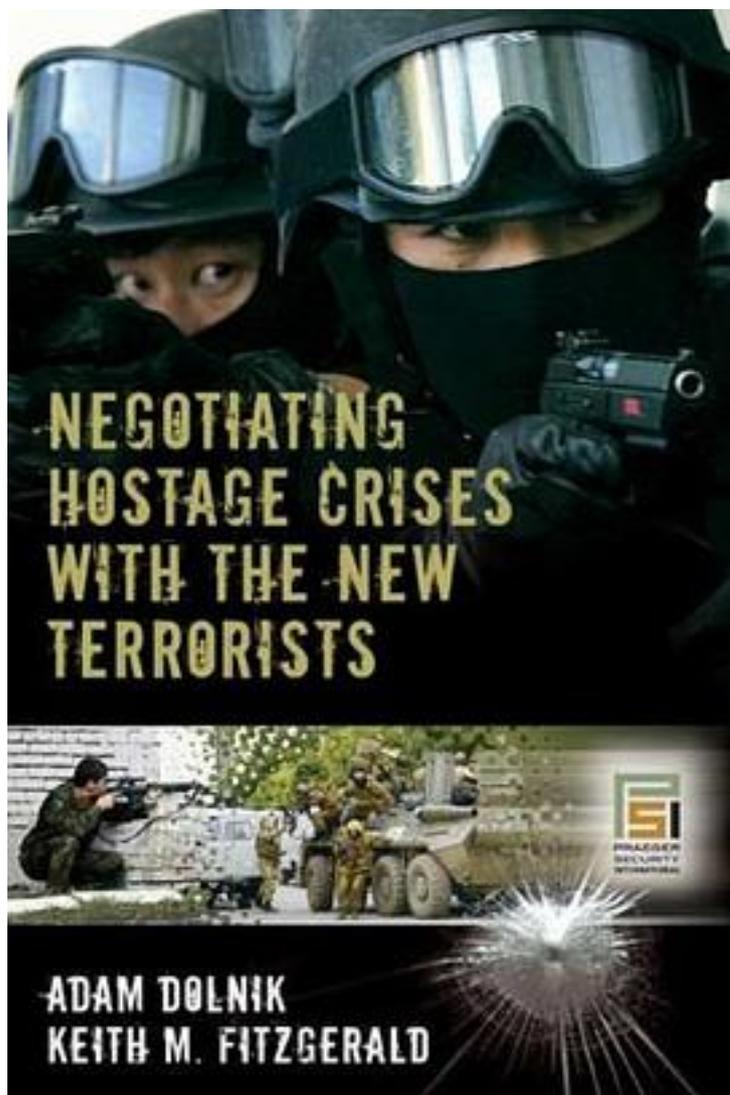


# Negotiating Hostage Crises with the New Terrorists (Psi Classics of the Counterinsurgency Era)



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While there are many trained crisis negotiators around the world, almost none of them has ever had contact with a terrorist hostage-taking incident. Further, the entire training program of most hostage negotiators focuses on resolving crises that do not take into consideration issues such as ideology, religion, or the differing sets of strategic objectives and mindsets of ideological hostage takers. This is especially true with regard to the terrorists of the "new" breed, who have become less discriminate, more lethal, and more willing to execute hostages and die during the incident. Further, many of the paradigms and presumptions upon which the contemporary practice of crisis negotiation is based do not reflect the reality of the "new terrorists." The main focus of this book is on the detailed reconstruction and analysis of the two most high-profile cases in recent years, the Moscow theater and the Beslan school hostage crises, with a clear purpose of drawing lessons for hostage negotiation strategies in the future.

作者介绍:

目录:

[Negotiating Hostage Crises with the New Terrorists \(Psi Classics of the Counterinsurgency Era\) 下载链接1](#)

标签

评论

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