

# Real Estate Transactions



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出版者:Aspen Publishers

出版时间:2007-04-09

装帧:Hardcover

isbn:9780735562578

This user-friendly text continues to deliver what students need: - clear and concise explanations on each topic area with straightforward examples to illustrate the point- an integrated approach to explaining market and ethical constraints for the transactional real estate lawyer- excellent problems that appropriately increase in difficulty with each section- carefully chosen cases to illustrate key points of commercial and residential real estate and the way in which problems arise in practice- cases and materials to highlight ethical and professional responsibility issues, allowing students to see professional ethics in a real-world context Thoughtfully updated material throughout makes a great text even better in its Third Edition. Highlights include: - a revised and more concise section on advanced commercial real estate topics, including construction loan and permanent loan financing considerations.- improved integration of residential and commercial real estate concepts- a more streamlined, student-accessible text- new and updated cases and problems keep the material relevant and timely- a greatly improved and expanded Teacher's Manual designed to provide extensive guidance to professors who teach under strict time constraints. TM features detailed text and background information, sample syllabi, case briefs, suggested answers to problems, and additional problem sources.

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