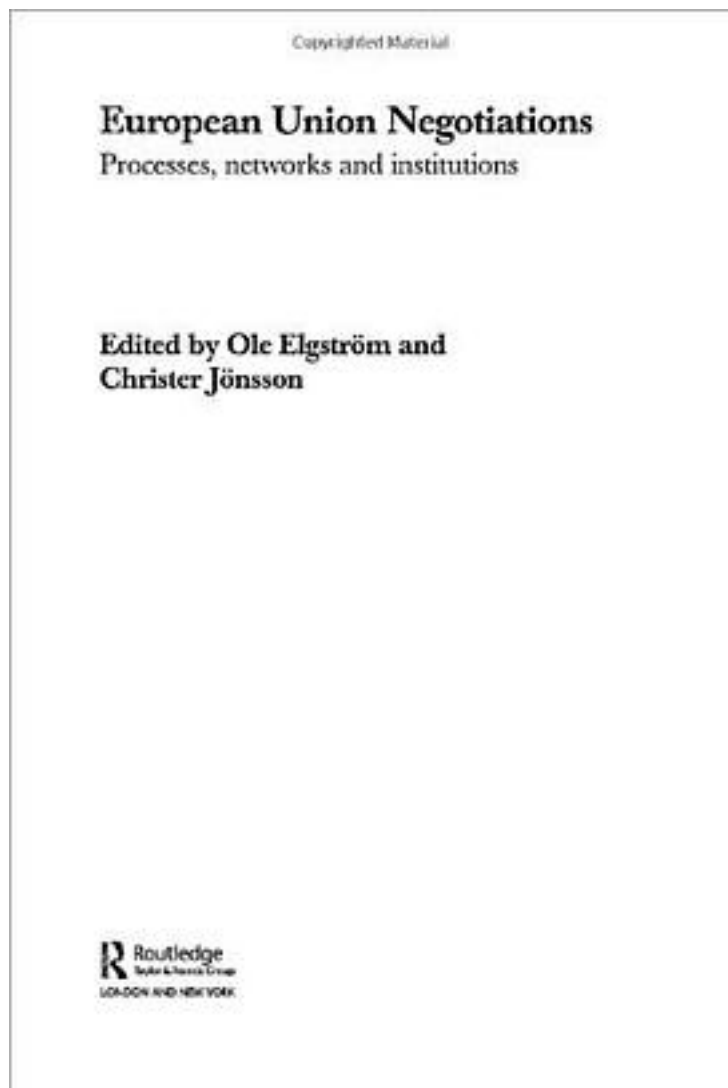


European Union Negotiations



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The EU policy process is dependent on negotiations as a mode of reaching agreements on, and implementing, common policies. The EU negotiations differ from traditional international negotiations in several respects and this book presents a detailed analysis of the processes while examining their distinguishing features. The authors explore the variety of negotiation processes, the continuity and institutionalization of negotiation processes as well as the involvement of a variety of actors besides governments, often linked in informal networks. Going beyond the common distinctions based on issue-areas or the EU as negotiation arena as opposed to negotiating actor externally, the authors explore the impact of different stages in the policy process and the nature of the external negotiating partner.

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