

Advanced Recording-Contract Negotiations for Music-Business Professionals



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著者:Moses Avalon

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This deluxe publication combines various techniques from top representatives in the record business and creates a precise technology for negotiating recording contracts. Using a hierarchy of deals points, the book outlines specific strategies for protecting assets in numerous scenarios, including specific contracts for first-time artists,

songwriters, and established artists. This spiral-bound volume and slipcase package is geared to the day-to-day demands of active professionals in the music and recording business. The publication includes deal memo anatomy and analysis, charts for royalty calculations, techniques to tweak deal points, cross-referencing to other major texts, tools for identifying a quality attorney or artist/client, and periodic updates and access to information about record deals that you cannot find anywhere else.

作者介绍:

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