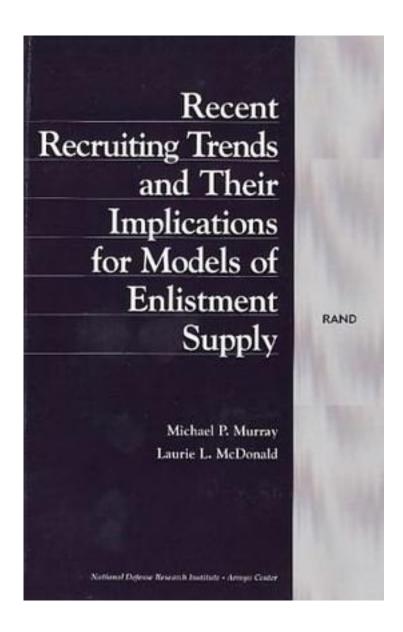
## Recent Recruiting Trends and Their Implications for Models of Enlistment Supply



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The authors estimate an econometric model of high-quality enlistment supply using geographically disaggregated data from two periods, FY83-87 and FY90-93. They find that econometric models based on data from the earlier period do not predict the recruiting difficulties reported by the military in the 1990s. This conforms to a preliminary assessment provided by Asch and Orvis (MR-549-A/OSD, 1994). The authors also find that econometric models estimated with the 1990s data give altered counsel about the effects of at least some policy variables, most notably the number of recruiters.

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