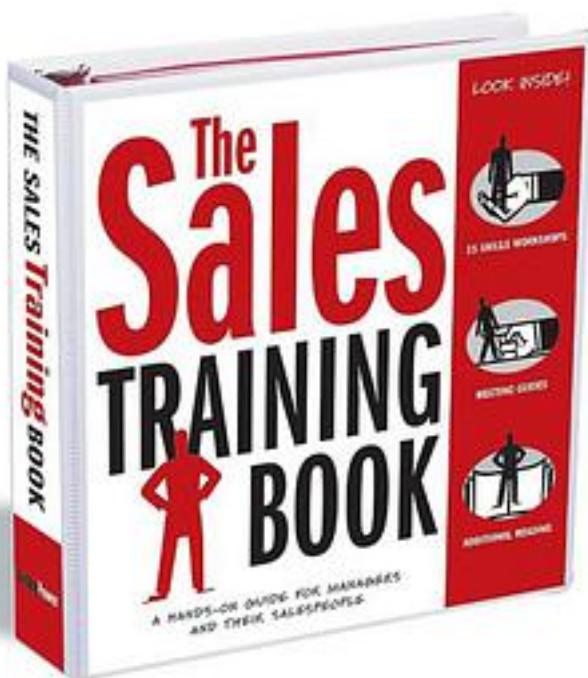


# The Sales Training Book



[The Sales Training Book 下载链接1](#)

著者: Gschwandtner, Gerhard

出版者:

出版时间:

装帧:

isbn:9781600375088

The Sales Training Book is a collection of the best sales-training workshops from the best sales trainers in America today. It covers every sales practice from prospecting to getting appointments, building rapport, delivering presentations, applying consultative sales methods, handling objections, mastering negotiations, dealing with rejection, closing the sale, using emotional intelligence and applying psychology every step of the way.

作者介绍:

目录:

[The Sales Training Book\\_下载链接1](#)

标签

评论

---

[The Sales Training Book\\_下载链接1](#)

书评

---

[The Sales Training Book\\_下载链接1](#)