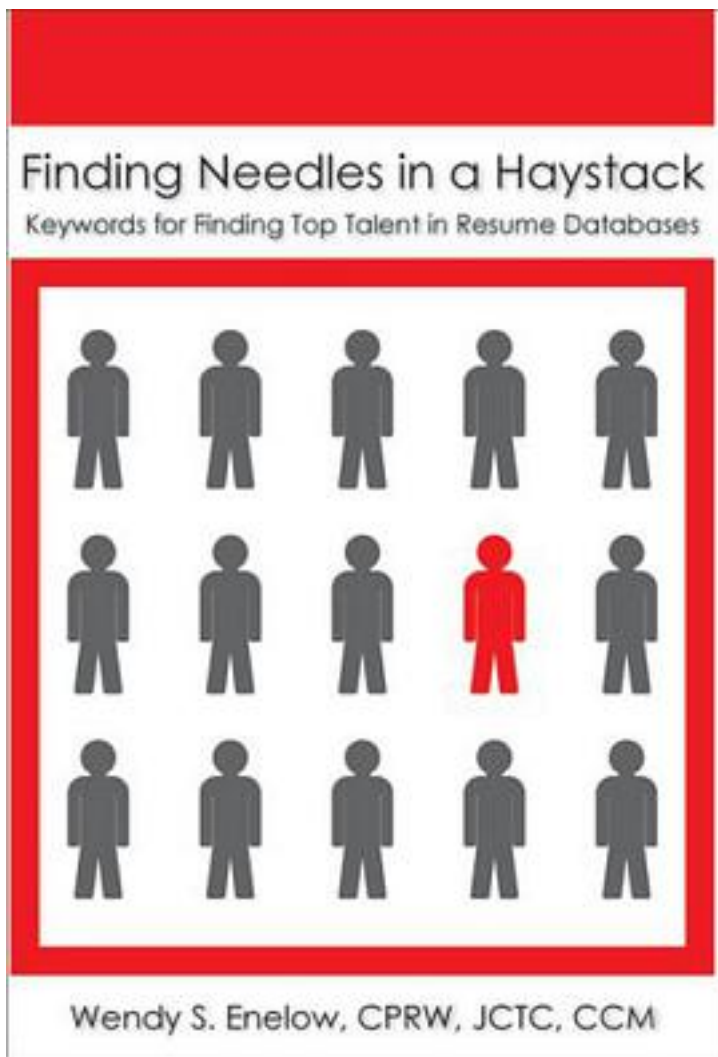


Finding Needles in a Haystack



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Designed for corporate and staffing firm recruiters, this is the first-ever book of keywords for searching employment databases. Job candidates and their qualifications are stored by the thousands in the records of employers, employment agencies, job boards, and on many other websites, but for recruiters to search efficiently, a strategic approach is essential. This book comes to the rescue with an exhaustive list of industry-specific keywords presented in a logical layout that ensures quick selection and cross-referencing. Additional information includes tips on making an initial action plan and optimising the results gleaned from each search.

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