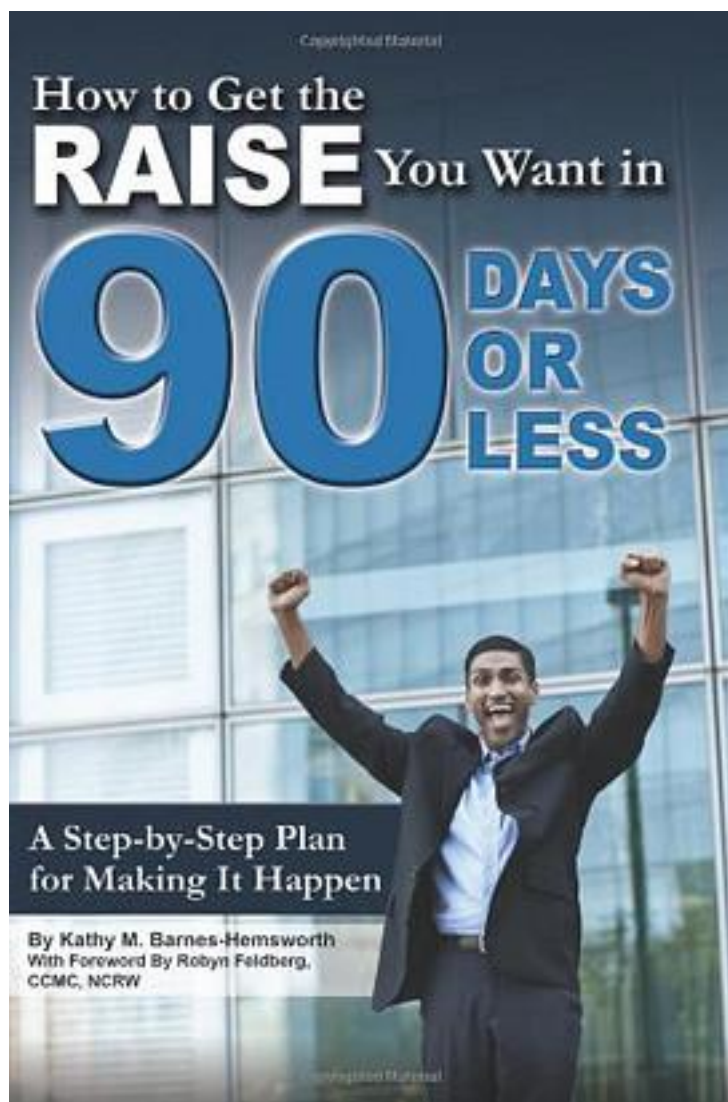


How to Get the Raise You Want in 90 Days or Less



[How to Get the Raise You Want in 90 Days or Less_下载链接1](#)

著者:Barnes-Hemsworth, Kathy M.

出版者:

出版时间:2009-1

装帧:

isbn:9781601382863

You work hard every day and you know that your performance merits more money than you are currently making. But the rat race is making it next to impossible to ask for that raise you want. Job growth is slowing, salaries are tightening up, and you feel like you might miss your chance if you do not act soon do not feel alone. Millions of Americans feel the exact same way and it can be hard to get past your initial hesitance to ask for a raise. But, it is a more complex process than merely asking for a raise. You must be prepared to approach your boss and company from a multitude of different angles. In this comprehensive guide to overcoming your hesitance and getting the raise you deserve, you will learn exactly how you can step up to the plate and become the employee that no one can ignore, not only earning that raise, but proving to everyone around you that your presence is vital to the success of the company. In this book, you will learn how to approach the process of getting a raise one step at a time, focusing on what you need to do as an employee to successfully convince your employer that you are worth the money. You will learn how to analyse where you are in your life and career, how you got there, and where you want to end up. A complete outline is provided to detail exactly how salaries are set by employers and how you can work within those parameters, evaluating your own skill set, and deciding if you are truly entitled to a raise or if you need to work a little harder for it. You will learn how to go about earning your raise by creating a list of what your employer is looking for and methodically checking off each item as you improve your overall work performance to meet their expectations. Learn when and where you can ask for a raise and how to negotiate with a tough boss to convince them that your request is both fair for you and beneficial for them. A special section on the top mistakes you should avoid in negotiating your raise is included to ensure you do not make the same mistakes that have tripped up many before you and an explanation of how employers give and analyse employee evaluations allows you to see inside their head as they try to decide whether your request is worthwhile to them. For any employee grinding their way through work every day, knowing they are worth more money, this step-by-step guide to asking for a raise is for you.

作者介绍:

目录:

[How to Get the Raise You Want in 90 Days or Less_ 下载链接1](#)

标签

评论

[How to Get the Raise You Want in 90 Days or Less_下载链接1_](#)

书评

[How to Get the Raise You Want in 90 Days or Less_下载链接1_](#)