

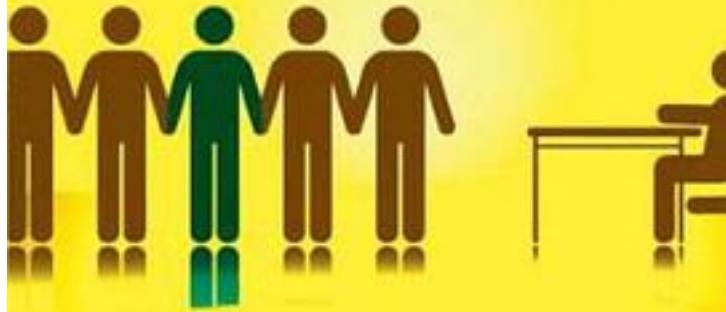
Beat-the-Odds Interviews

"Sorcher has captured the essence of what it takes to showcase your talents—and up the odds of a callback."

George P. Holtenbeck, PhD, organizational psychologist

Beat-the-Odds Interviews

*The Amazing Untold Truth
About Interviewing for Your
First Post-College Job*



Melvin Sorcher, PhD

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You've graduated college and you're ready to make your way in the real world. After putting a resume together and applying everywhere, you finally have an interview lined up. Now all that stands between you and a job offer is the person who will interview you. The problem: many interviewers aren't very good at what they do. They don't know what they should ask, and they have no idea how to interpret the answers they get. While you can't prevent the person on the other side of the desk from asking uninformed questions, you can still provide the answers they need to hear -- the ones that tell them what you're capable of. "Beat-the-Odds Interviews" will show you how.

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