

Real Estate Principles and Practices



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REAL ESTATE PRINCIPLES AND PRACTICES is organized around the natural flow and sequence of events in a real estate transaction. Written in a friendly tone and accessible reading style for new real estate professionals, the author takes a more realistic and practical approach making it the "text of choice." Uniquely organized into three parts, this book first allows you to gain a solid foundation in basic real estate principles to more easily understand the various aspects of real estate practice. The workbook delivers additional reinforcement exercises and practice exam questions for self-paced learning. You will also appreciate using the audio CDs to review key terms and essential concepts for each chapter on the go.

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