

# Buying Professional Services

A Thorogood Special Briefing

## BUYING PROFESSIONAL SERVICES

Susan Singleton

THOROGOOD

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著者:Singleton, Susan

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This report provides full practical up-to-date guidance for buyers of legal, accountancy

and other professional services and includes: how to choose providers; tendering tips; terms and conditions/contracts with professional service providers; how to pay your lawyers less; how to obtain best value from advisers; how to negotiate with professionals for services; methods of billing and charging and pros and cons of each; alternative billing methods; monitoring quality of services and levels of fees; and termination of relationships with providers. The report will help you: reduce legal and other services bills; obtain better value for money from service providers; choose the best professionals for the services concerned; ensure there is no over-manning on jobs; retain rights over materials produced for the client; keep a check on service provision over time; and change advisers where appropriate.

作者介绍:

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