

# The Sherpa Guide



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Textbook for executive coaching certifications at Penn State, Texas Christian, the University of Georgia and several other major universities, THE SHERPA GUIDE is the only coaching process endorsed by multiple universities. This book delivers a solid standard for professional coaches. The Sherpa process maps out a predictable process for business coaching, a timeline for every engagement, and a clear path to the top in a very complex and delicate business. The authors take their lead from the Sherpas, native guides who assist climbers to the top of Mount Everest . Sherpa coaches, like those guides, enable, advise, and assist, but allow the client to reach the summit through their own skill and will. Every climb is unique. This resourceful guide equips readers with the tools to coach their clients to their highest goals. It's an excellent guide for executive coaches, trainers, consultants, and HR directors. \*\*Workbook available (isbn 0324375859).

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