

# Mediation



[Mediation\\_ 下载链接1](#)

著者:Golann, Dwight/ Folberg, Jay

出版者:

出版时间:2006-5

装帧:

isbn:9780735540163

Written by the authors of a successful comprehensive casebook on dispute resolution and leading texts on mediating legal disputes, this book: - includes all of the mediation material in their Resolving Disputes text, plus selected materials from the negotiation and hybrid sections- includes chapters on negotiation styles and techniques, including problem-solving, competitive, and other approaches to bargaining- expands on specific issues, such as process techniques and emotional barriers- presents new coverage of material not in the parent book, such as readings on public policy concerns and decision analysis- is accompanied by a unique teaching DVD available free of charge to adopters. The 18-chapter, 120-minute DVD presents professional-quality video of mediation and negotiation created by the authors, as well as excerpts from leading mediation videos- is accompanied by a thorough Teacher's Manual with detailed syllabi, teaching notes, discussion points, exercises, simulations, role-plays, and suggestions for movies and film clips. The Teacher's Manual shows how teachers can bring classes alive by coordinating text, role-plays, and DVD video of experts playing the students' rolesMediation: The Roles of Advocate and Neutral has a distinctly practical focus: - the text integrates theory with skills and strategies, ethics, the law, and problems drawn from practice, with greater emphasis than other texts on issues that students will encounter in legal practice- focuses on the lawyer's perspective as an agent for clients- includes examples from headline cases, literature, and practice- draws on the authors' roles as leading ADR teachers, trainers, and practitioners of mediation in the United States and internationally

作者介绍:

目录:

[Mediation\\_ 下载链接1](#)

标签

评论

-----  
[Mediation\\_ 下载链接1](#)

书评

-----  
[Mediation\\_下载链接1](#)