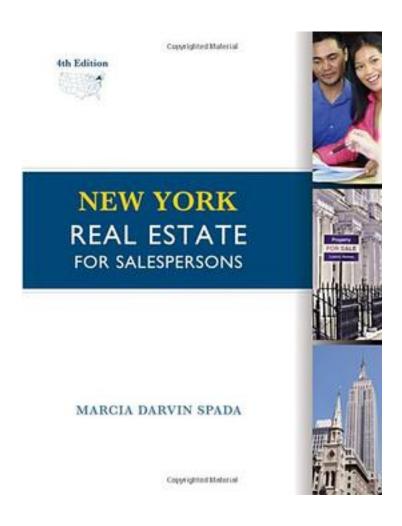
## New York Real Estate for Salepersons



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Using a variety of learning activities, NEW YORK REAL ESTATE FOR SALESPERSONS, 4e, matches content and chronology of the new state required 75-hour syllabus for real estate salespersons in New York. Accurate and well-researched, it follows the NYS

syllabus exactly -- including order of presentation, learning objectives, key terms, and outline of material. A host of engaging learning supplements a including the popular Cram for the Exam -- not only help you learn, review, and retain required information, but also practice applying the concepts and taking practice licensing exams. Now easier to read and understand, the new edition presents all material in simple language using a direct writing style balancing reading comprehension with visual reinforcement. The workbook approach is punctuated with numerous examples, illustrations and website listings throughout each chapter to engage you and give you real-life experience.

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