

VC Portfolio Company M&A Strategies

INSIDE THE MINDS™

VC PORTFOLIO COMPANY M&A STRATEGIES

LEADING LAWYERS ON DEVELOPING
NEGOTIATION STRATEGIES, ANALYZING
DEAL TERMS, AND GETTING DEALS DONE



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VC Portfolio Company M&A Strategies is an authoritative, insiders perspective on best practices for successfully navigating mergers and acquisitions for venture capital portfolio companies. Featuring partners and chairs from some of the nations leading law firms, these experts guide the reader through establishing client goals and objectives, identifying important deal components, and evaluating industry regulations and licensing laws. From providing legal counsel and analysis to negotiating business and legal issues, these leaders offer strategies for conducting due diligence, negotiating contract terms, assessing risks, and analyzing deal killers. Additionally, these top lawyers give tips on evaluating a company by reviewing the business market, assets, liabilities, and intellectual property. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts around the keys to navigating an increasingly-enforced and ever-changing area of law.

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