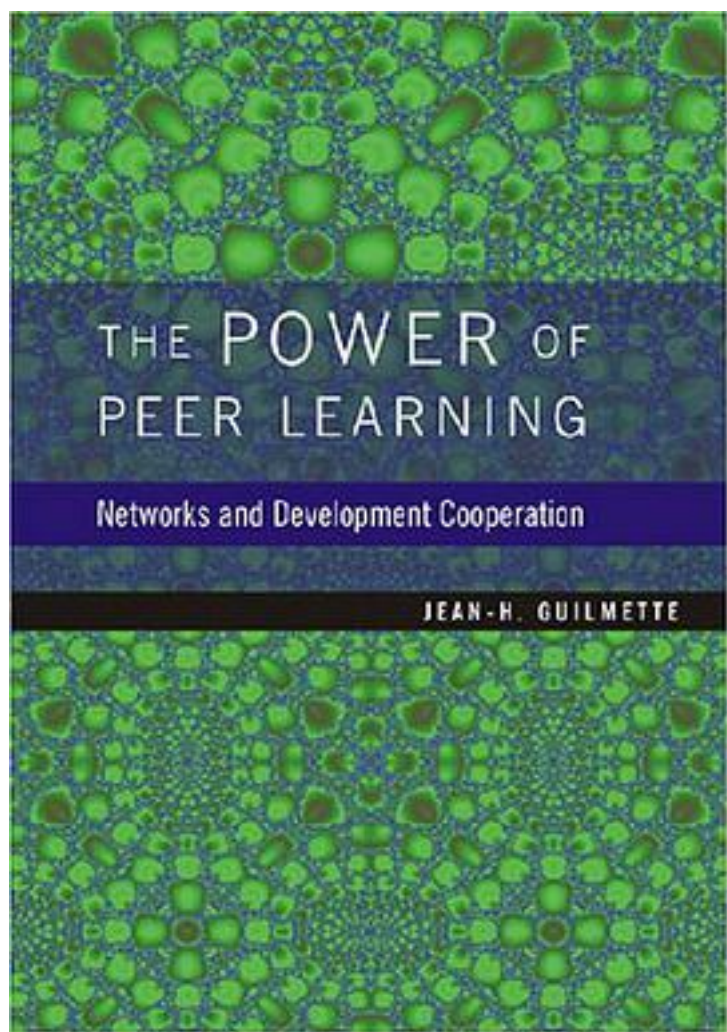


The Power of Peer Learning



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Cautioning that solutions provided by outside experts are often rejected or politely

shelved, this guide for development-assistance professionals argues instead for the creation of ongoing networks that link managers in emerging economies with colleagues in developed nations. Since this collaborative model is not hierarchical, the discussion explains, top-down management techniques have to be replaced with a new mindset; examples of both effective and ineffective peer networks are provided, along with specific techniques for peer mentoring, negotiating, and reaching consensus in cross-cultural meetings.

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目录:

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