

# Appraisal, Feedback and Development



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Tried and trusted by thousands of HRM students and professionals in three previous editions, this is the most comprehensive introduction to performance appraisal currently available. In this fully revised and updated work, Clive Fletcher explores the key elements of the appraisal process, and through best practice examples explains how such processes can motivate and develop staff, fostering commitment and positivity, and ultimately improving an organization's performance. Drawing on the wider critical literature on performance management and organizational psychology, and based firmly on evidence-based analysis and organizational experience, the book stresses the vital role of performance appraisal in the identification, development and retention of talent. Discussion topics include: aims and outcomes of the appraisal process designing appraisal schemes appraisal as an ingredient of performance management Multi-level, multi-source '360 degree' feedback training, implementation and monitoring the international and cultural adaptation of appraisal systems. Exploring both public and private sector contexts, this is essential reading for all students of human resource management and for any manager or HRM professional looking to develop more effective performance appraisal systems.

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