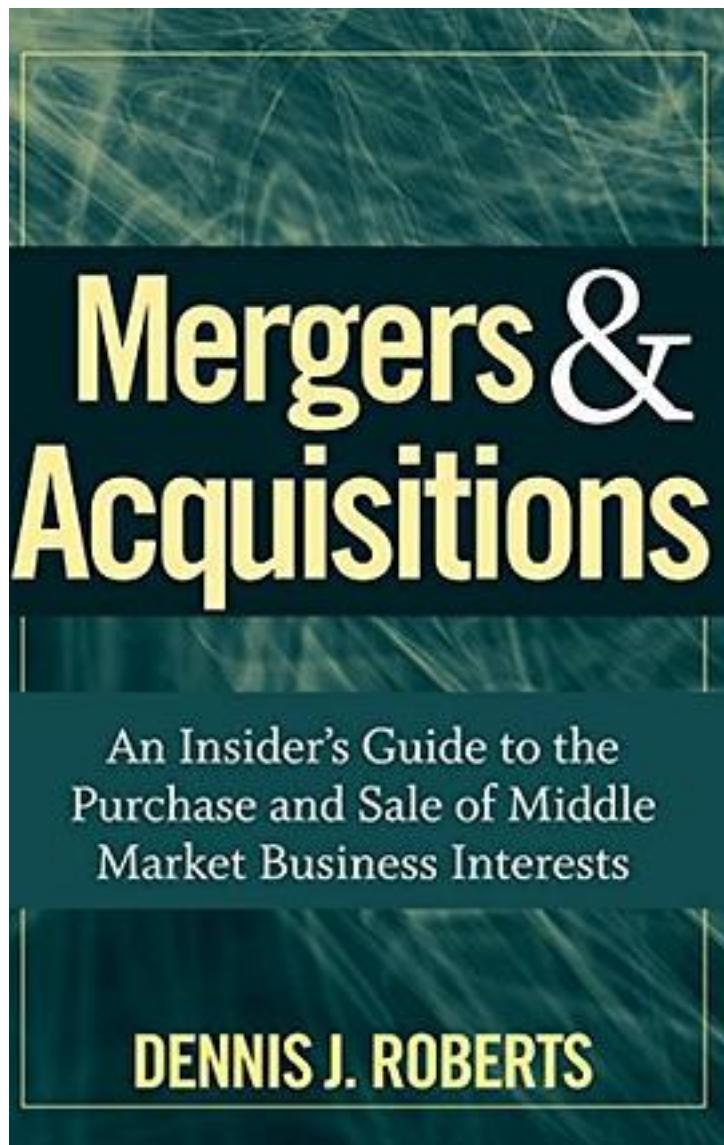


Mergers & Acquisitions



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For any dynamic business, expansion and growth and key factors in building future profits. But such strategies - whether through global expansion, the development of key alliances or the acquisition of vital intellectual property - can carry major risks, and while the benefits of acquiring a new company or merging with another can be extensive, the time and cost constraints of doing so can be major stumbling blocks. "Mergers & Acquisitions" provides a detailed explanation of the options for those companies considering merging with or acquiring another business, and the procedures involved - including pre-funding negotiations, the use of professional advisors, identifying partners and conclusion of contracts. Written by leading players in the field, the book explores the strategic issues that may arise and the challenges that will be encountered, while placing particular emphasis on the legal, taxation and financial implications.

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