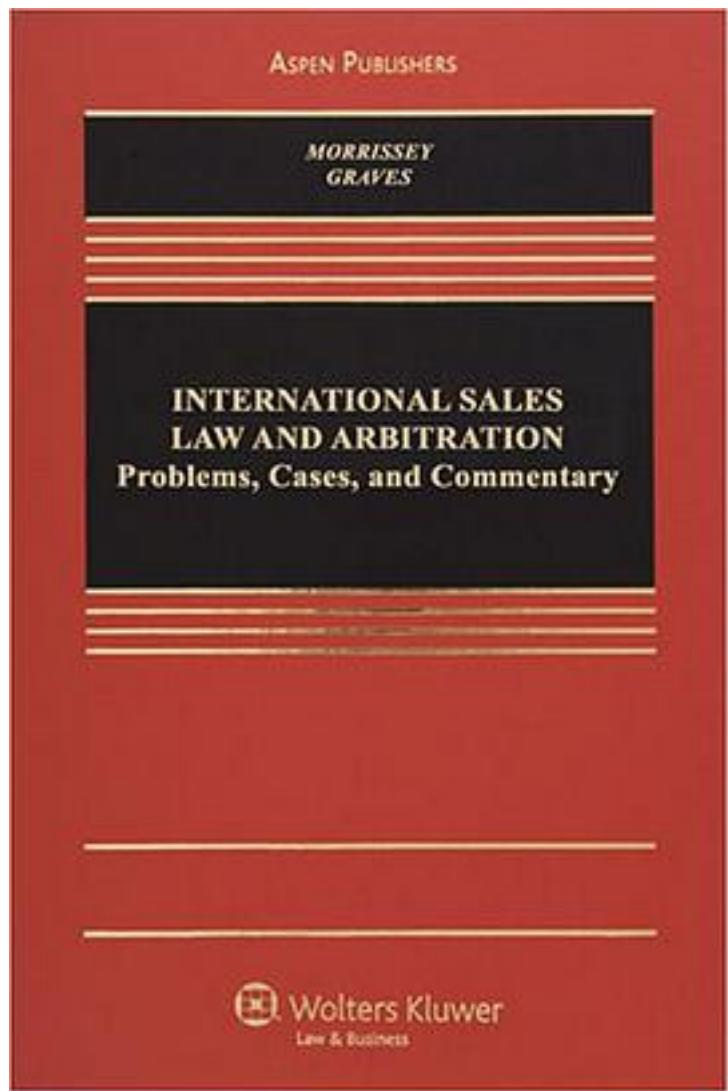


International Sales Law & Arbitration



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In this global market, where an arbitration agreement is increasingly a part of every international sales agreement, the value of an integrated approach to teaching—at the intersection of substantive contract law and dispute resolution—is immediately evident. Morrissey and Graves powerfully demonstrate both how a lawyer drafts an international sales contract and how the transactional and arbitral provisions interact if the “deal” does not go as anticipated. Timely and succinct (at 528 pages), International Sales Law and Arbitration offers: an integrated approach that combines substantive contract law and dispute resolution balanced coverage of how a lawyer drafts an international sales contract and how the transactional and arbitral provisions and arbitral provisions interact if the “deal” does not go as anticipated hypothetical and actual cases, as well as arbitral decisions (with detailed commentary) that illustrate applications of the CISG, the UNCITRAL Model Law and the New York Convention problems and questions that provide students with opportunities to apply the law, and to elucidate the policies underlying the various approaches taken by the prevailing laws Logically organized in three parts—an overview of international commercial law, CISG, and dispute resolution—International Sales Law and Arbitration: Problems, Cases, and Commentary also provides important reference material, such as the UNCITRAL Model Law Jurisdictions and Sources of Contracting Parties’ Rights and Obligations, in a generous four-part Appendices. For a sensible and cutting-edge view of international sales law, take a look at this groundbreaking new casebook by Morrissey and Graves.

作者介绍:

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